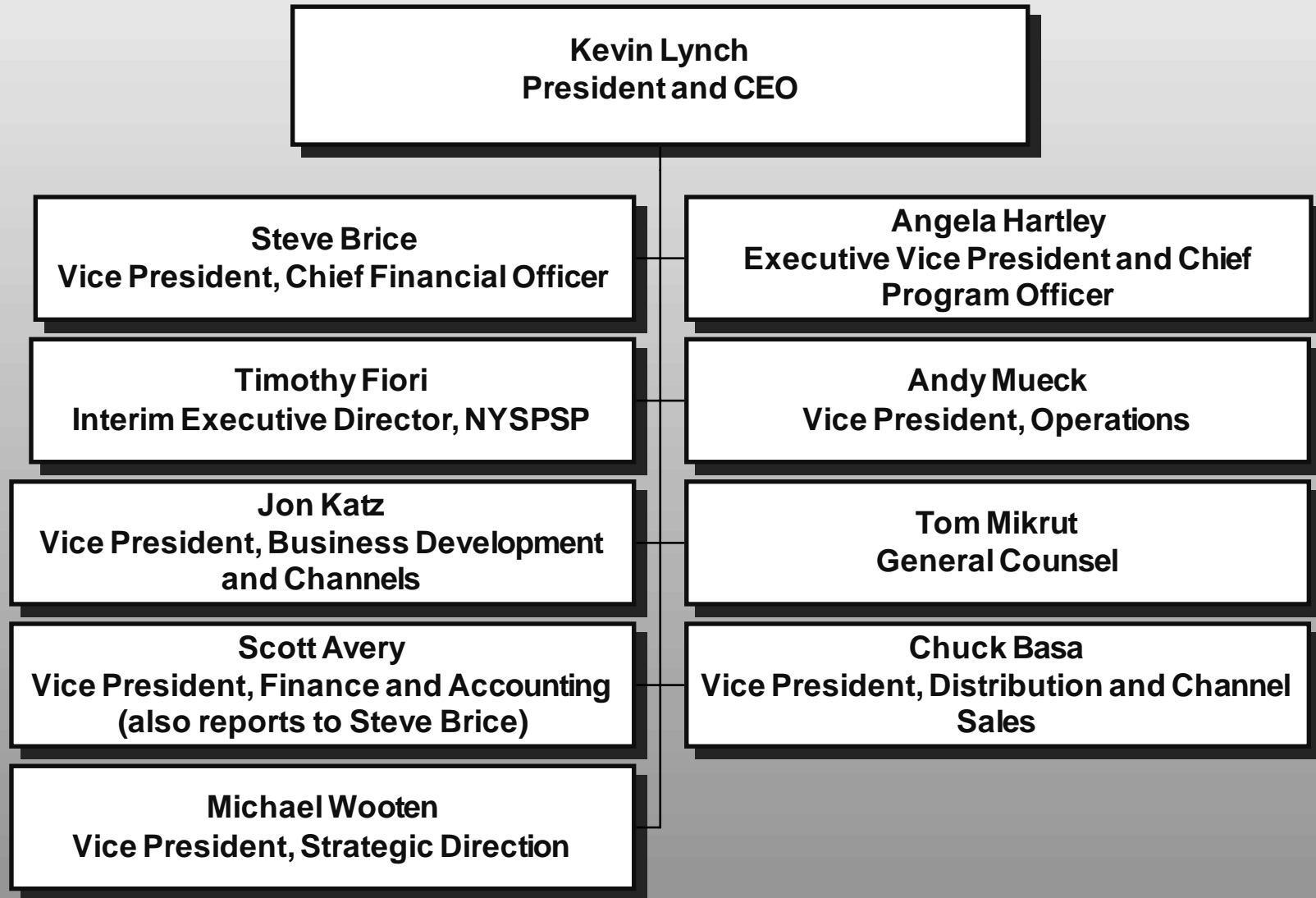


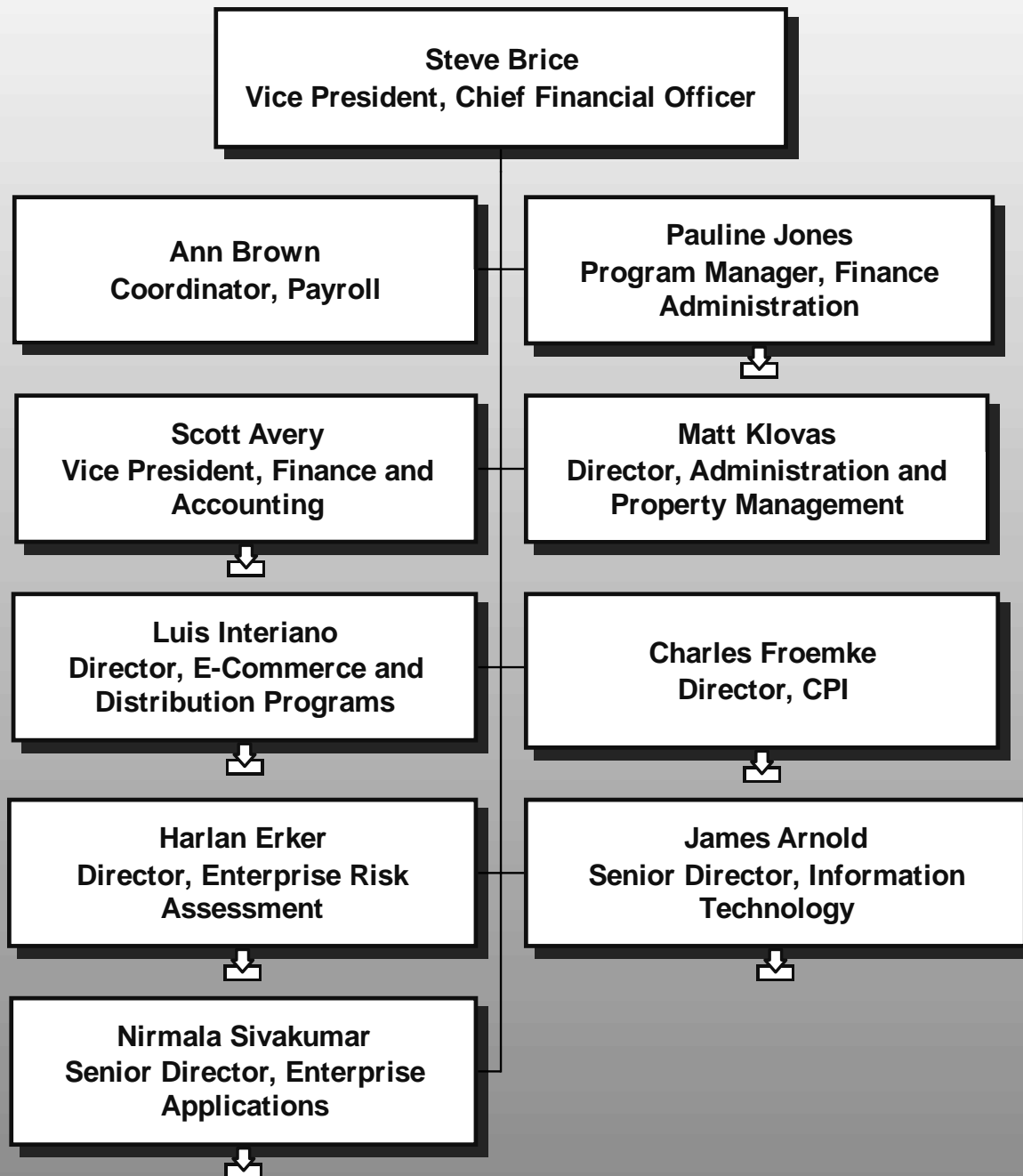
# **National Industries for the Blind Organization Chart July 2021**

# LEADERSHIP TEAM



**For specific job descriptions, please send request to [lvictor@nib.org](mailto:lvictor@nib.org)**  
*updated July 7, 2021*

# FINANCE AND ADMINISTRATION



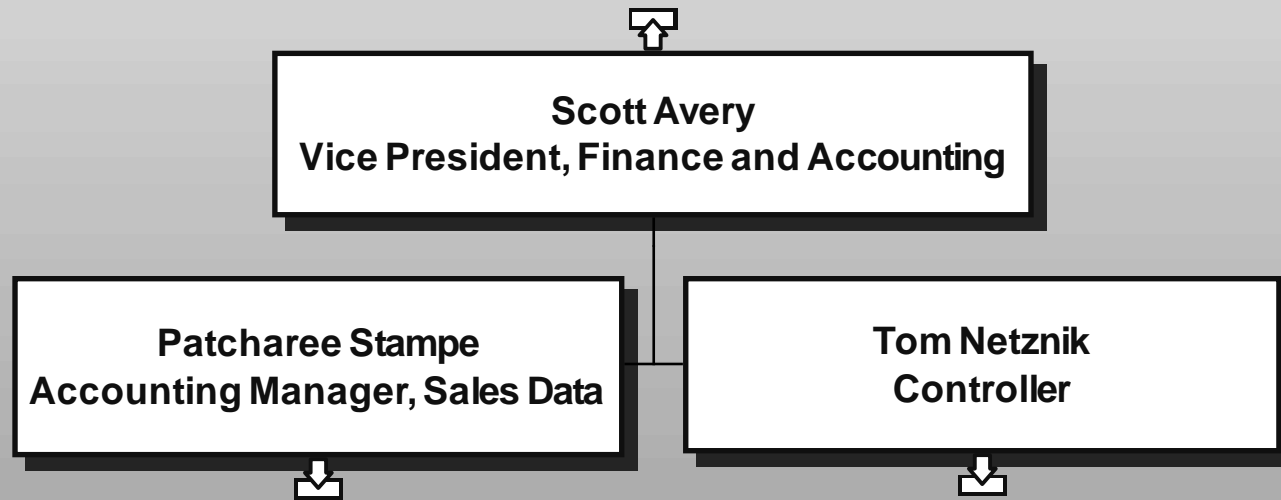
*updated July 7, 2021*



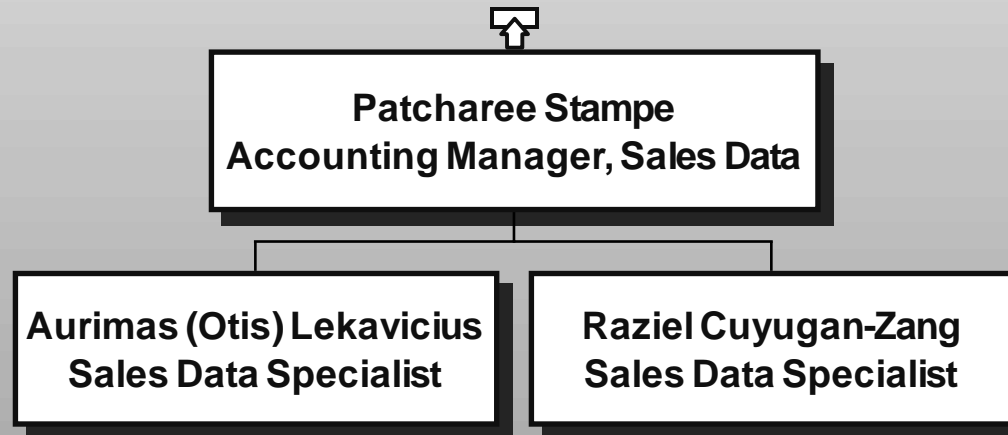
**Pauline Jones**  
**Program Manager, Finance**  
**Administration**

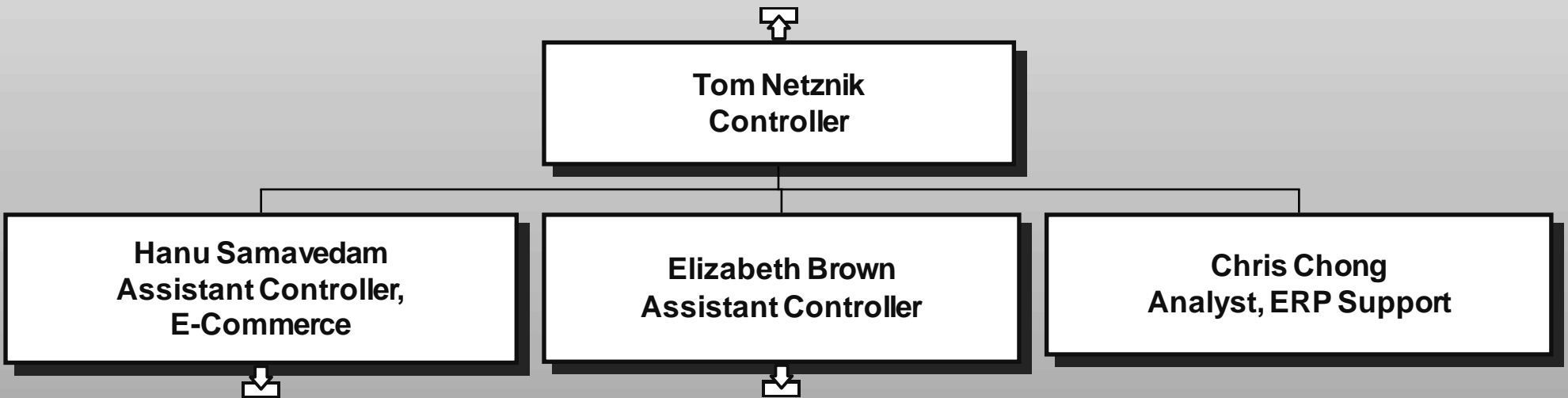
**Ramon Heard**  
**Senior Specialist, Office Services**

# ACCOUNTING

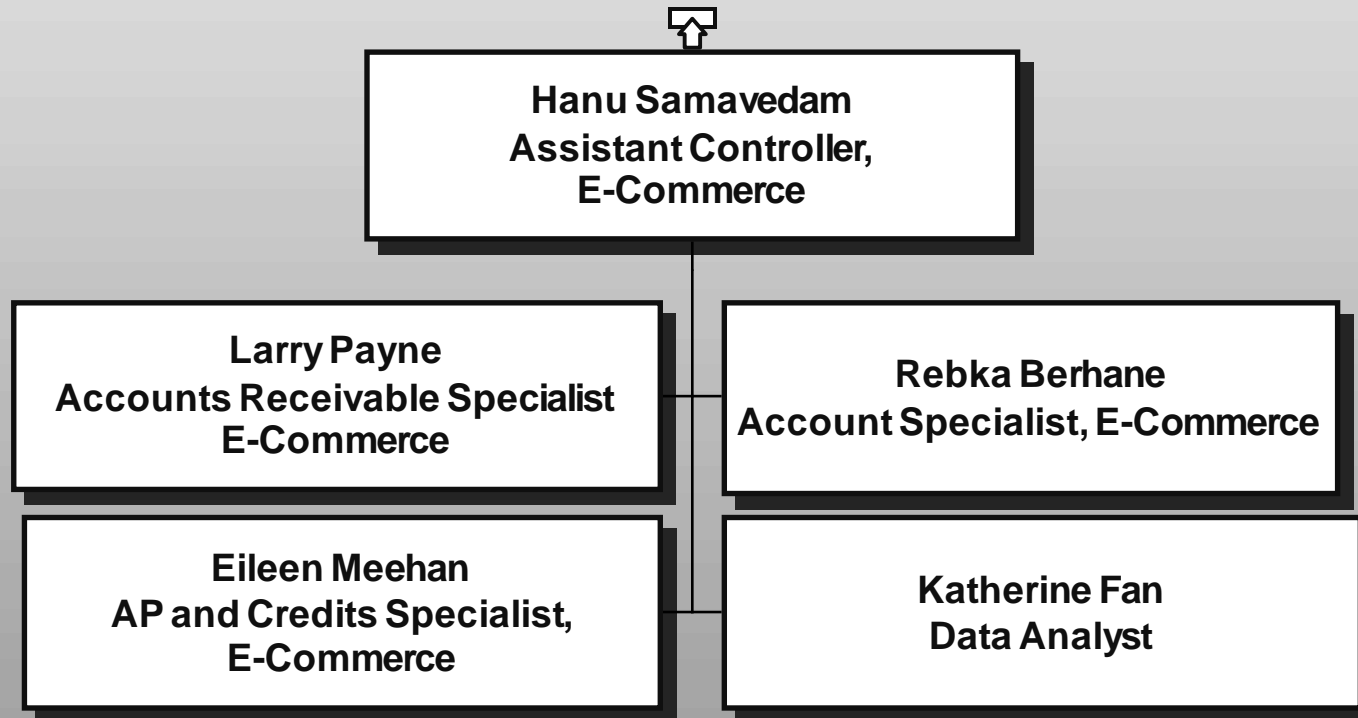


# ACCOUNTING, SALES DATA



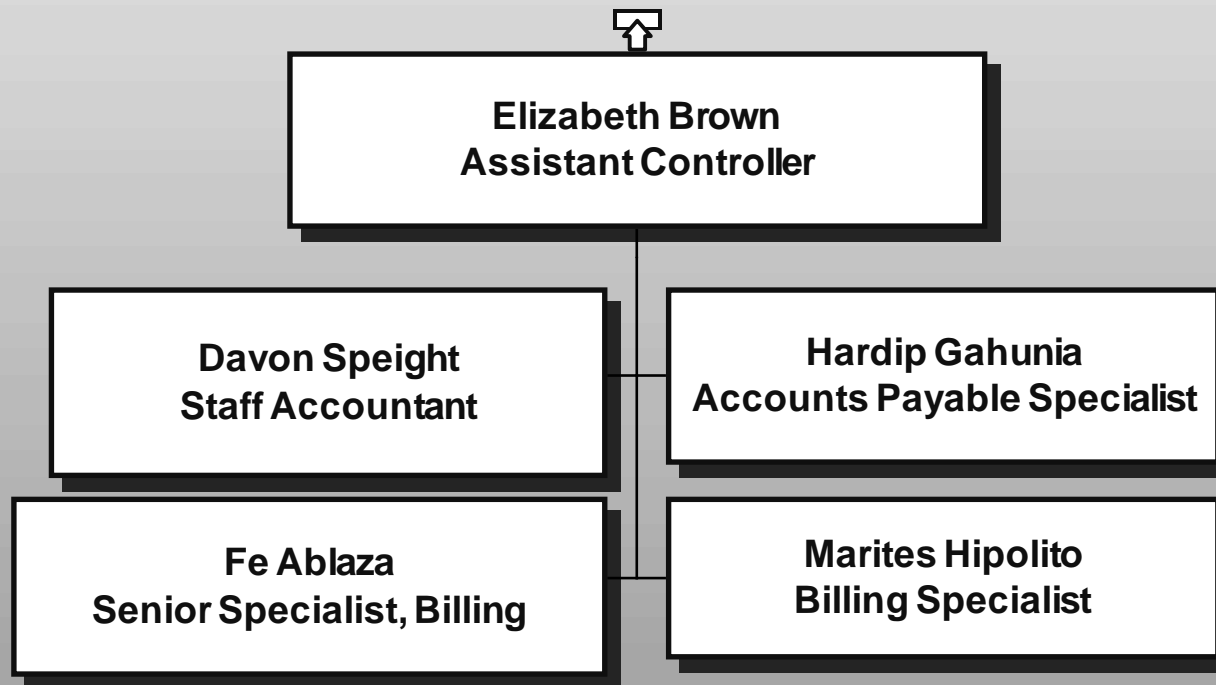


# ACCOUNTING, E-COMMERCE

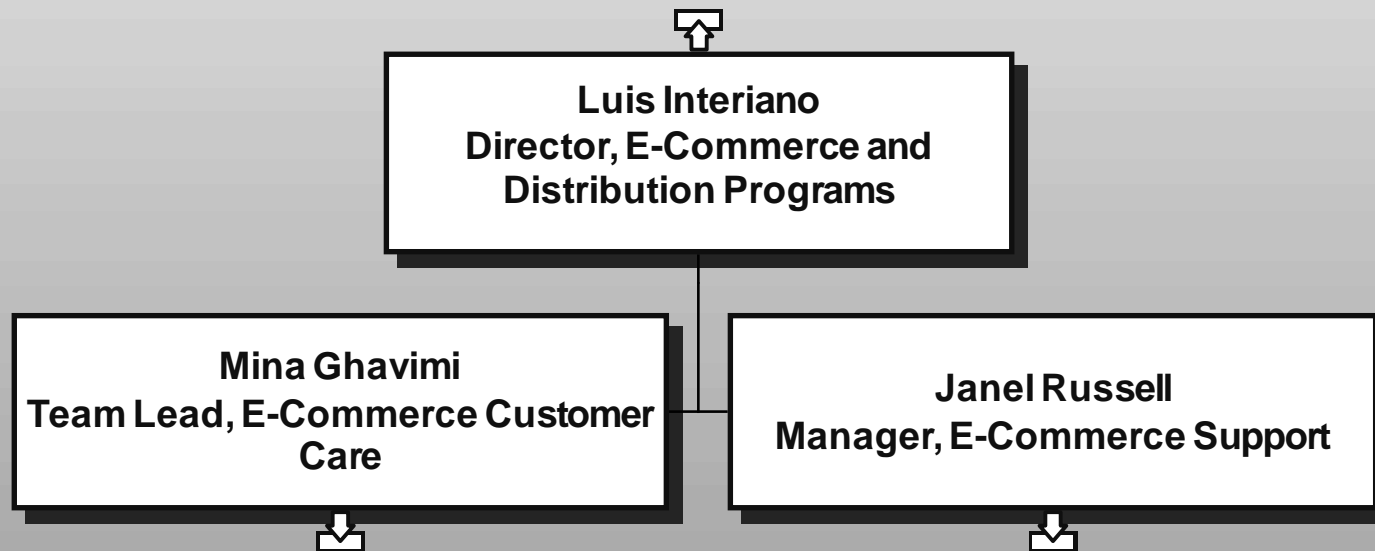




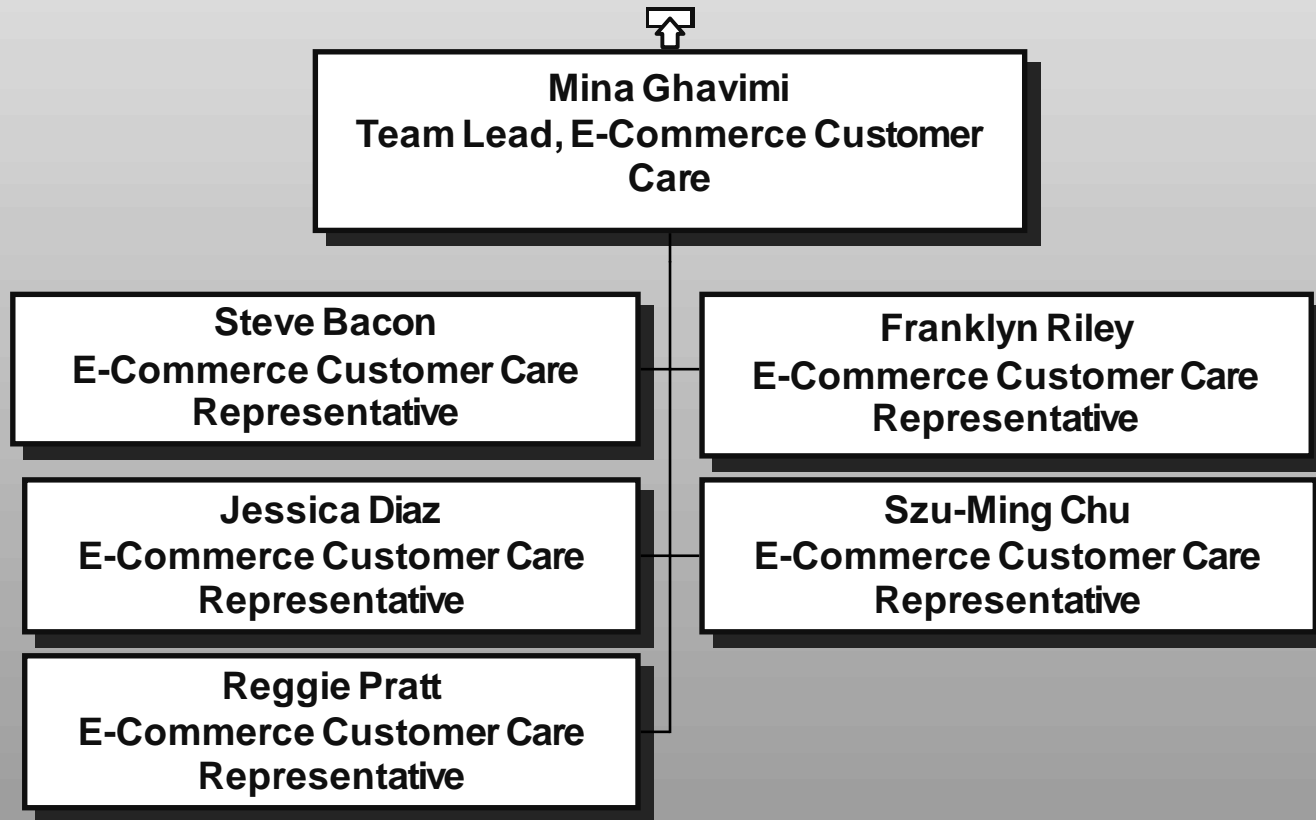
# ACCOUNTING, NIB



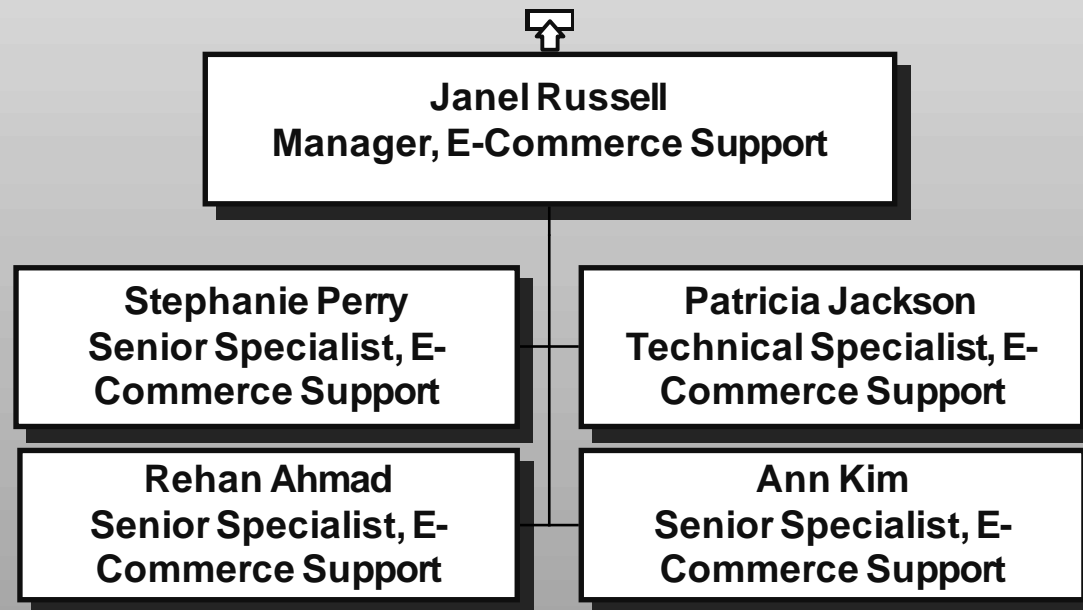
# E-COMMERCE AND DISTRIBUTION PROGRAMS



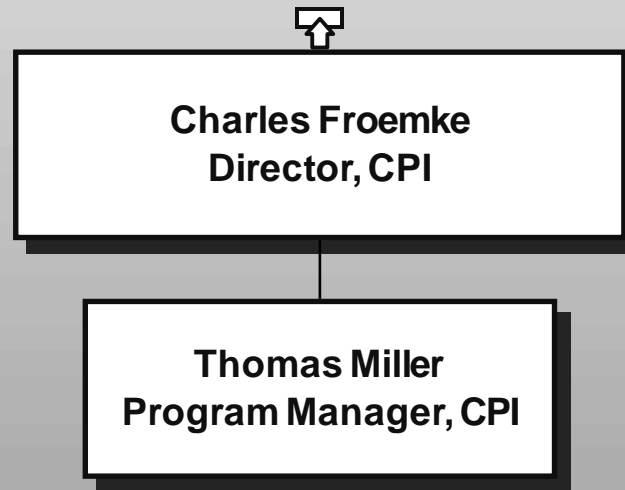
# E-COMMERCE CUSTOMER CARE TEAM



# E-COMMERCE AND DISTRIBUTION PROGRAMS



# CONTINUOUS PROCESS IMPROVEMENT

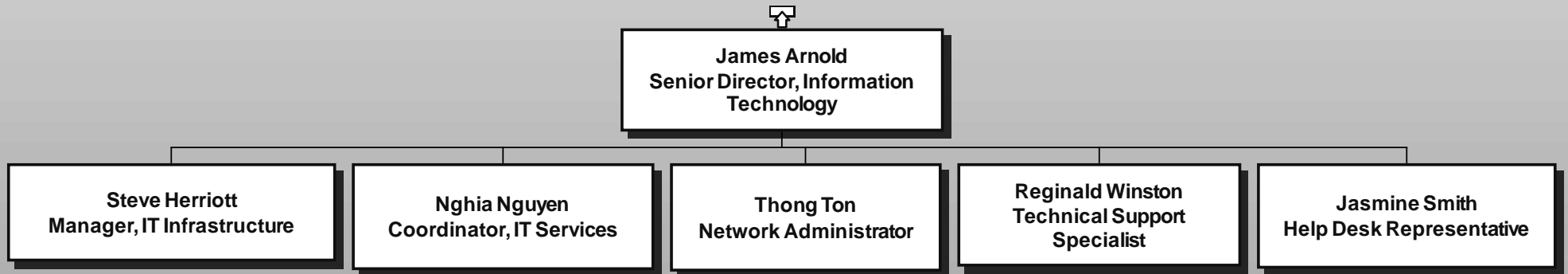




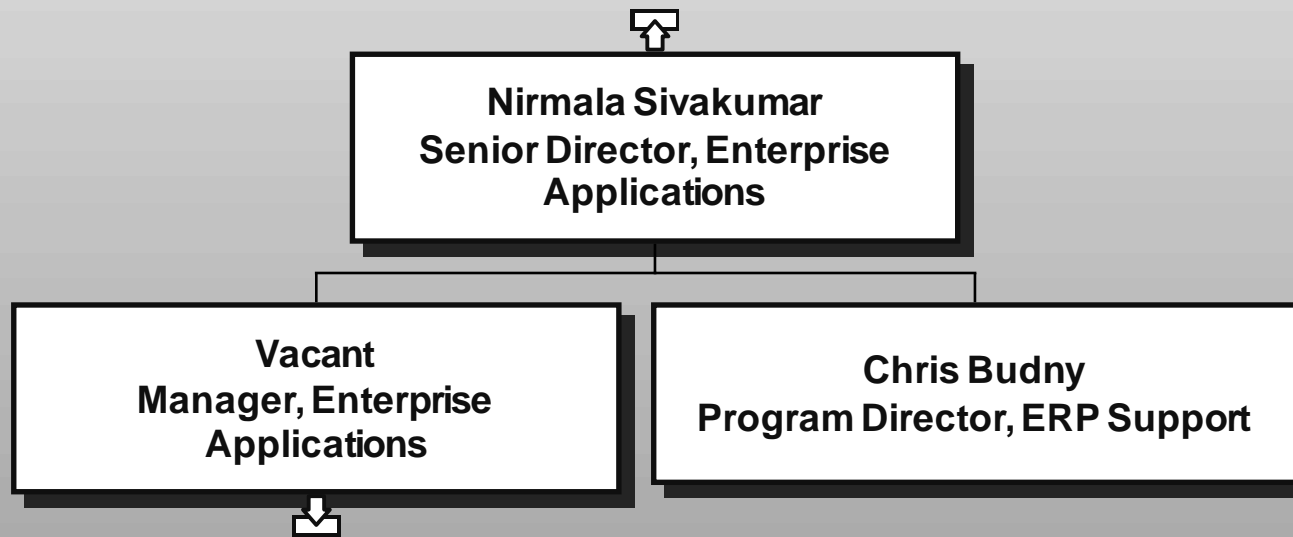
**Harlan Erker**  
**Director, Enterprise Risk**  
**Assessment**

**Herb Singletary**  
**Program Manager, Quality Assurance**

# INFORMATION TECHNOLOGY

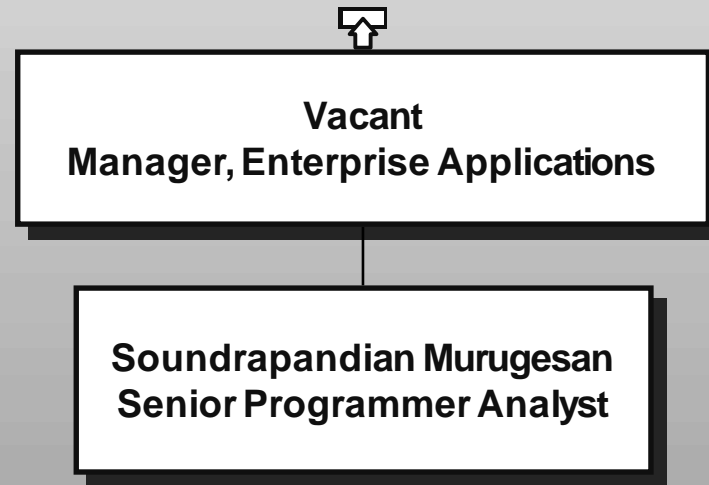


# INFORMATION TECHNOLOGY

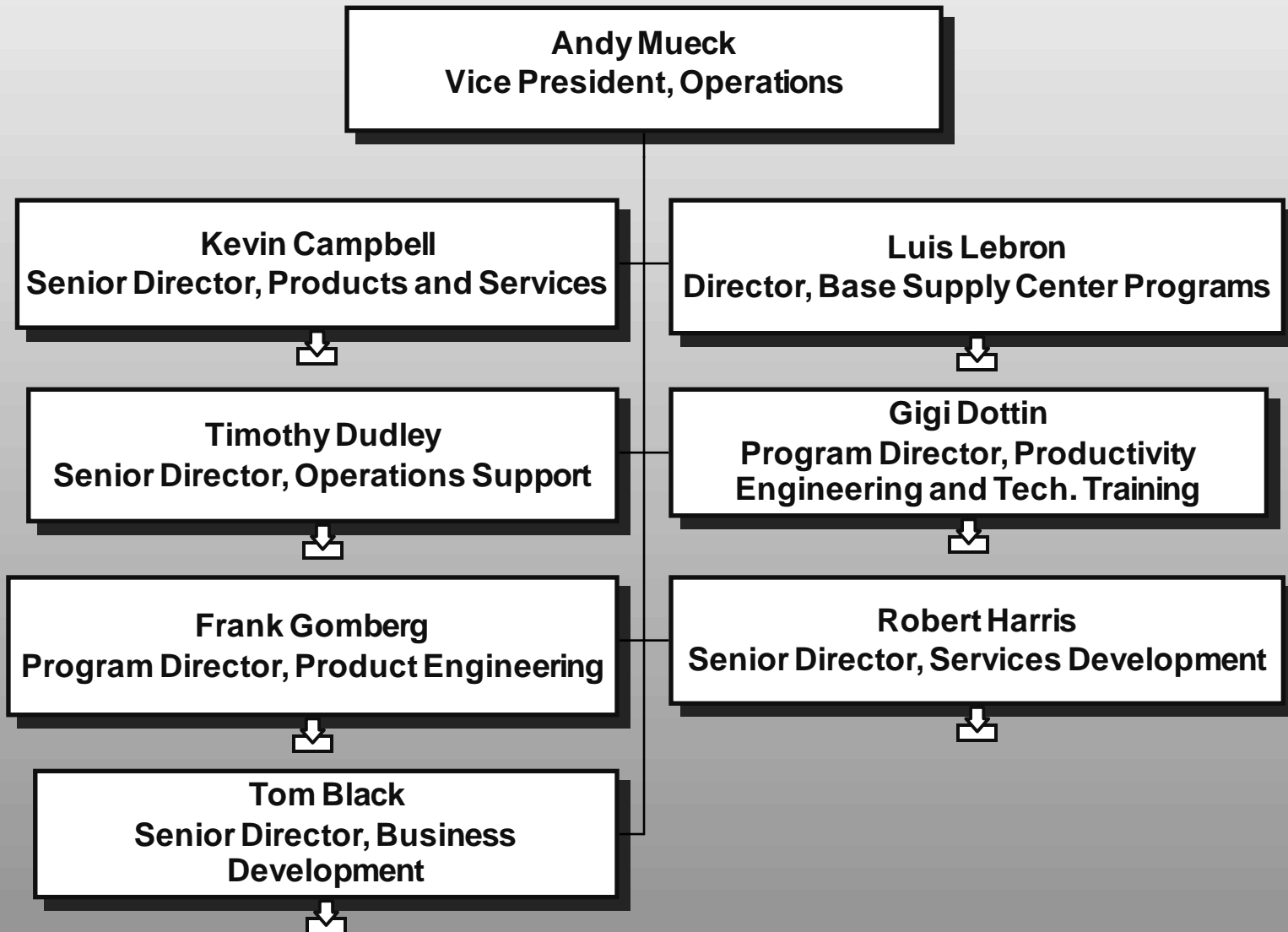




# INFORMATION TECHNOLOGY

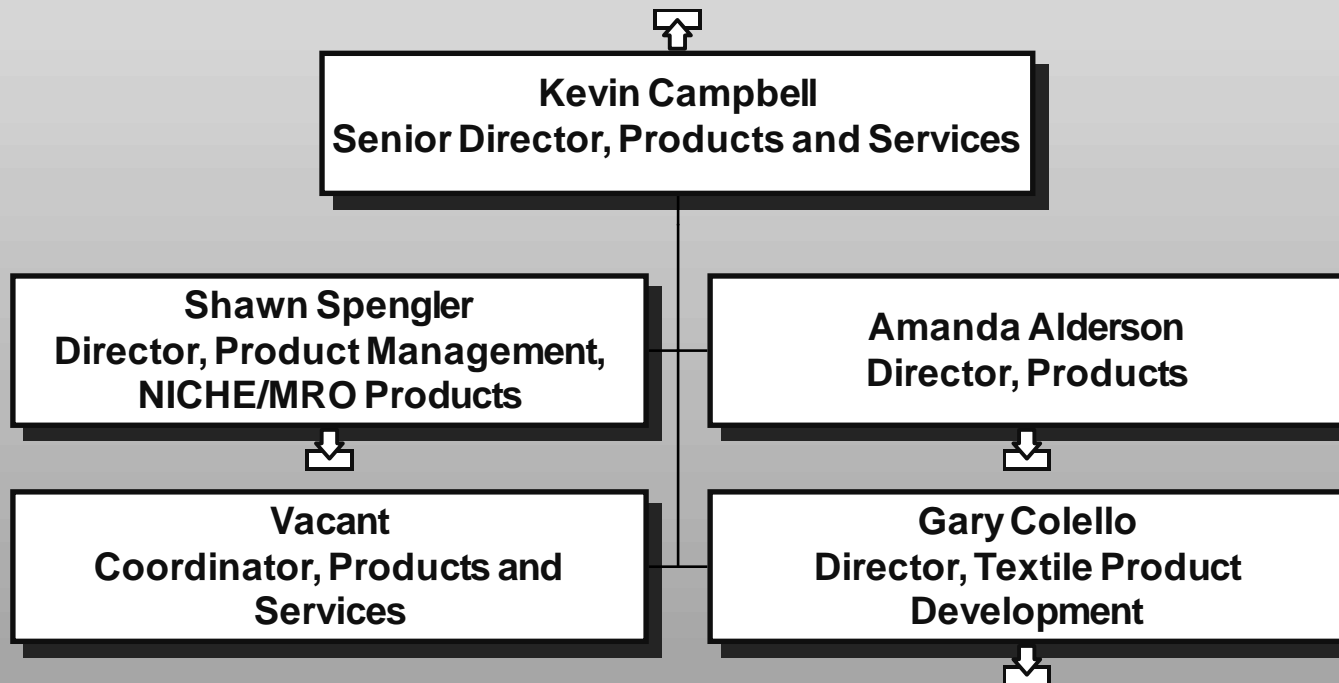


# OPERATIONS

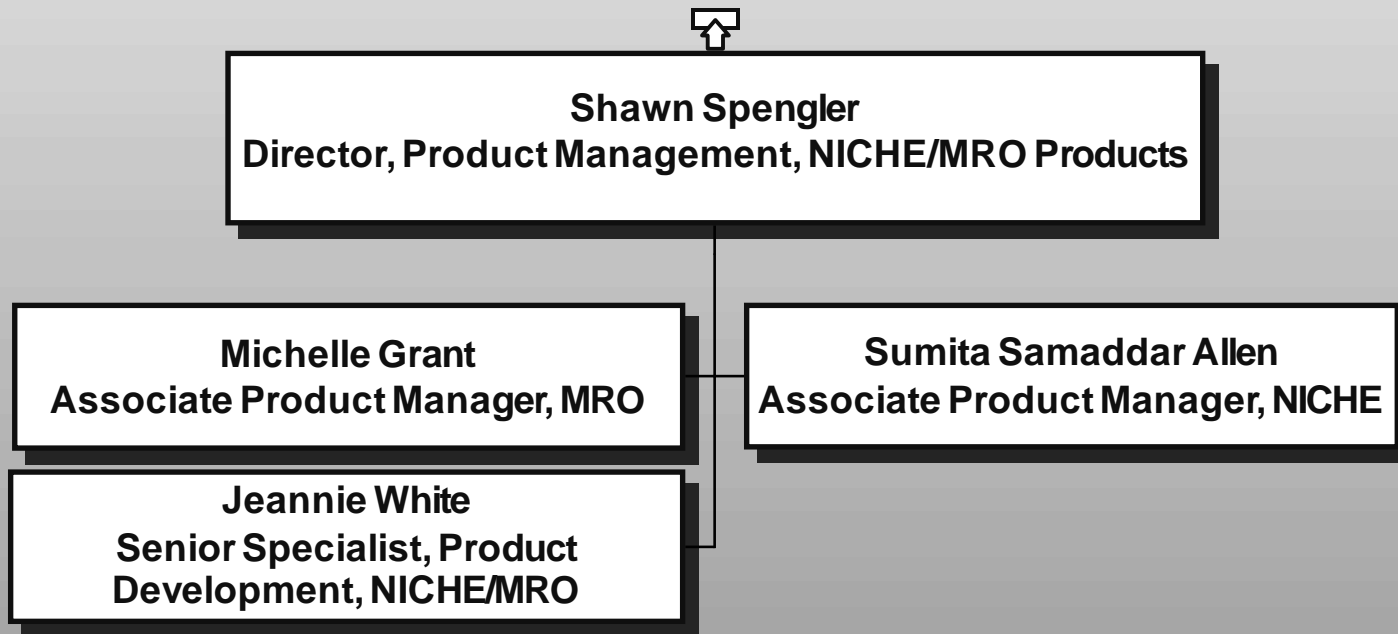


*updated July 7, 2021*

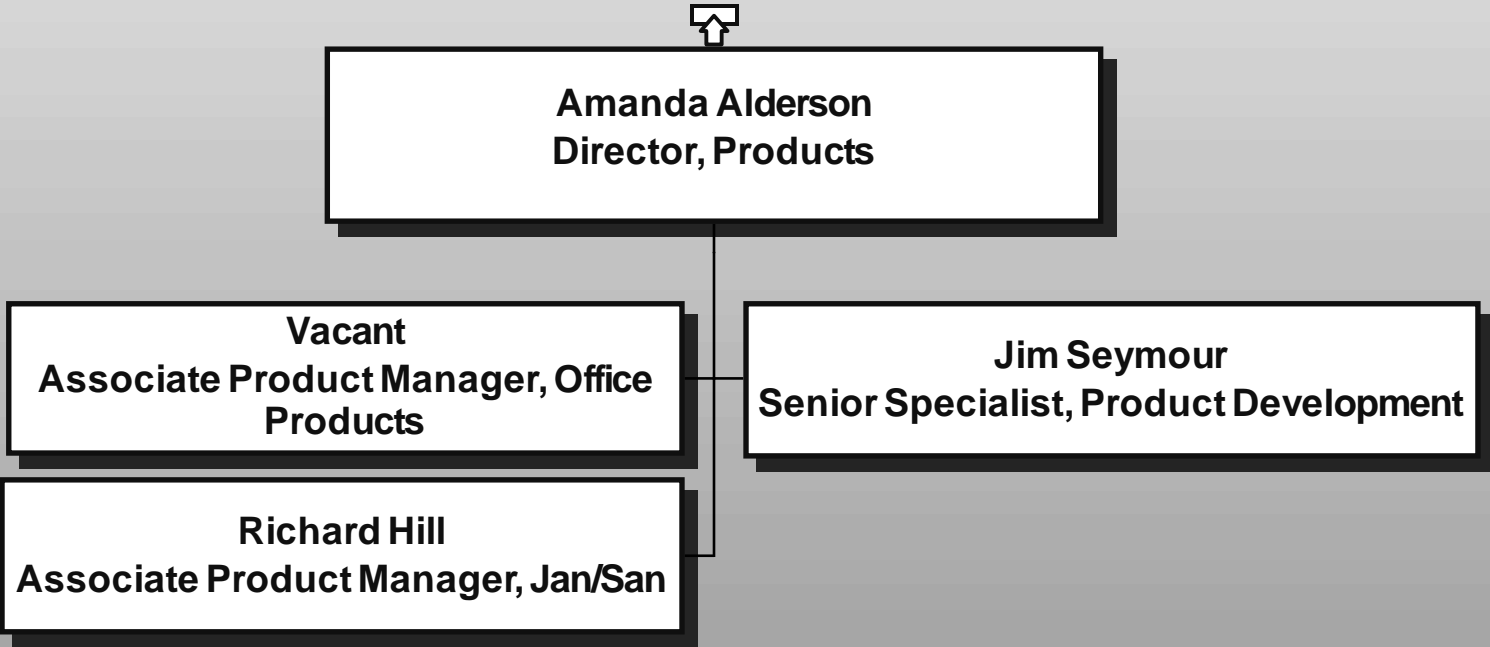
# PRODUCTS



# NICHE AND MRO PRODUCTS



**OFFICE PRODUCTS AND JAN/SAN**

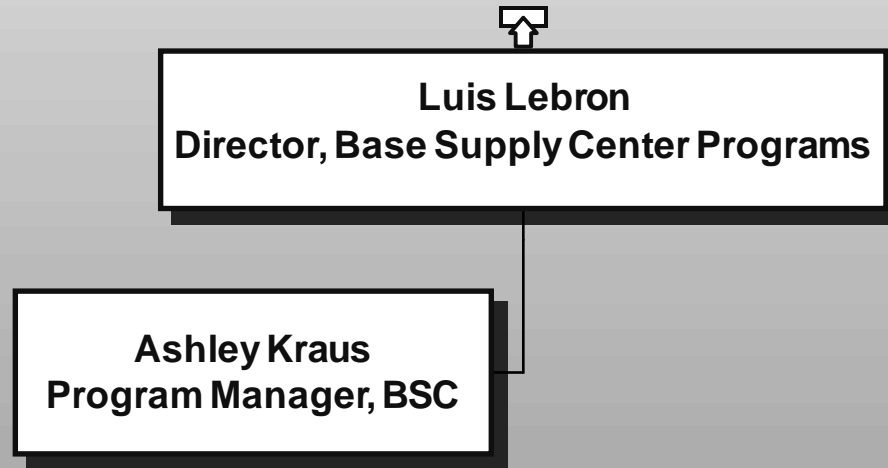




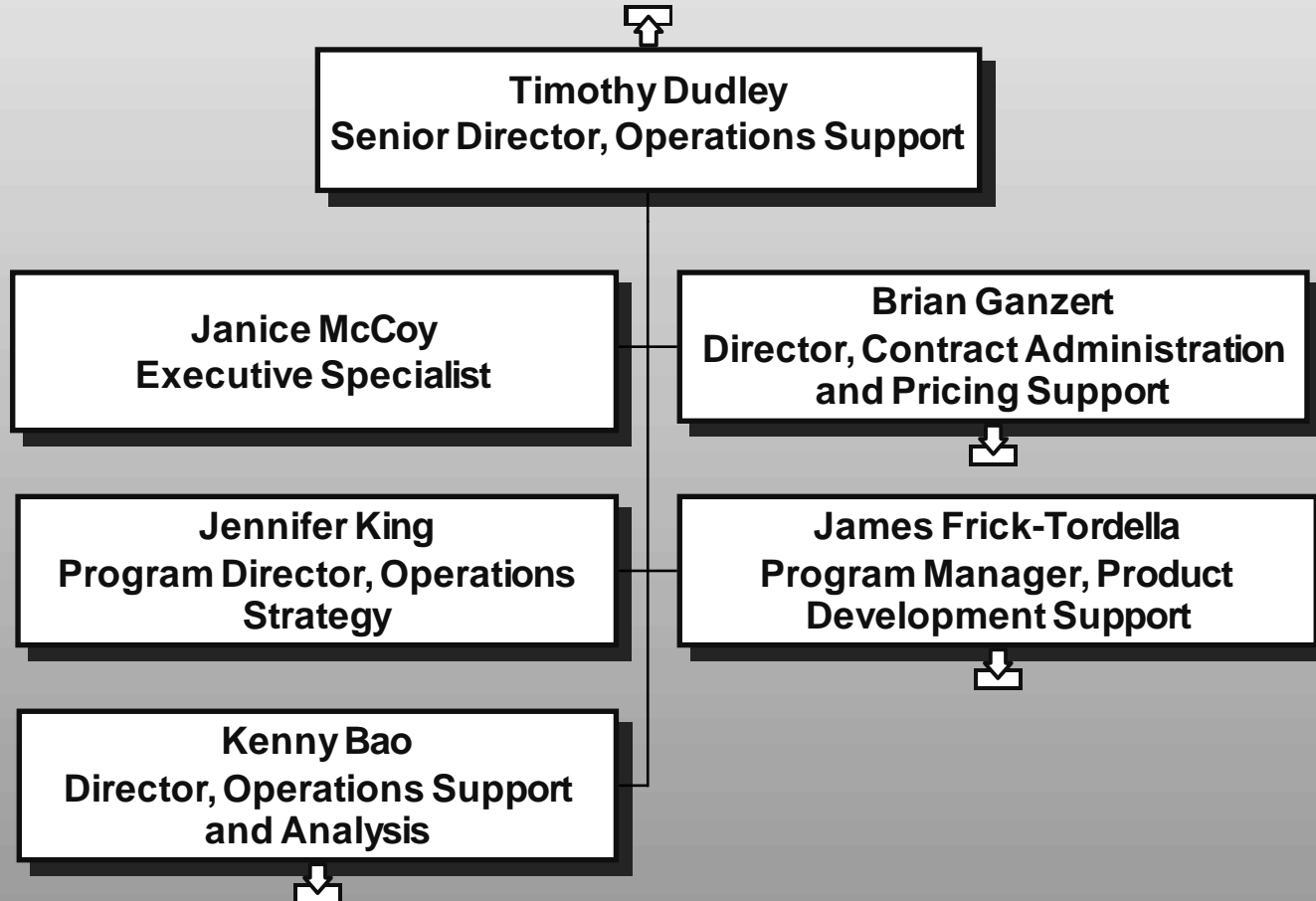
**Gary Colello**  
**Director, Textile Product**  
**Development**

**Donielle Lorelli**  
**Associate Product Manager - Textiles**

# BASE SUPPLY CENTERS (BSC)

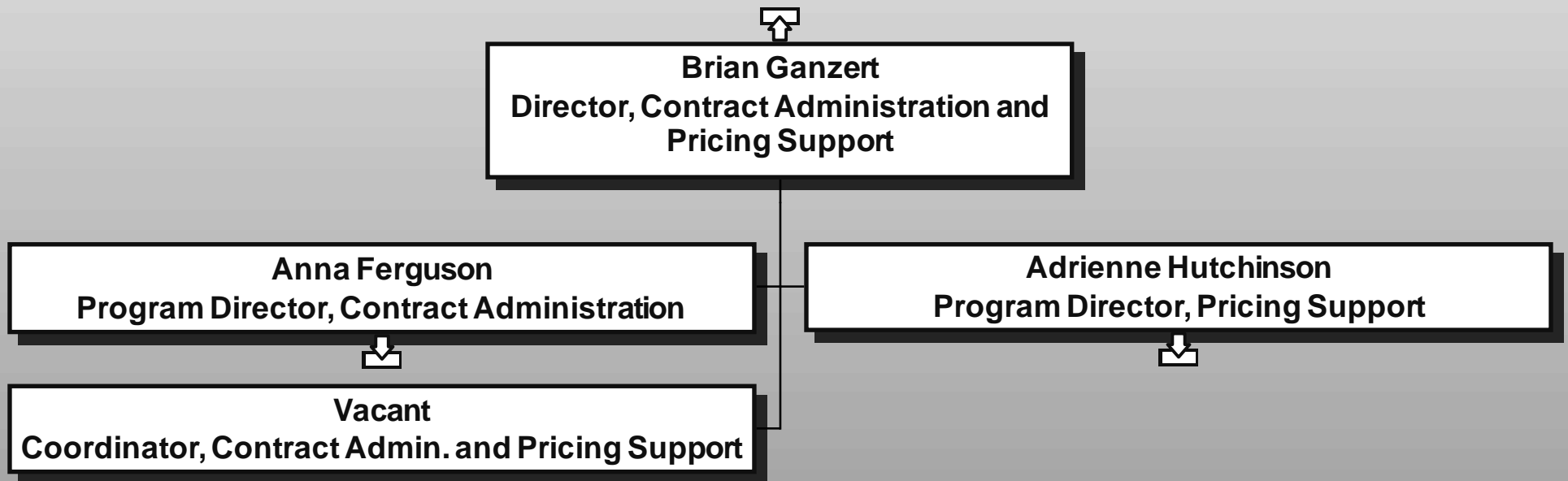


# OPERATIONS SUPPORT

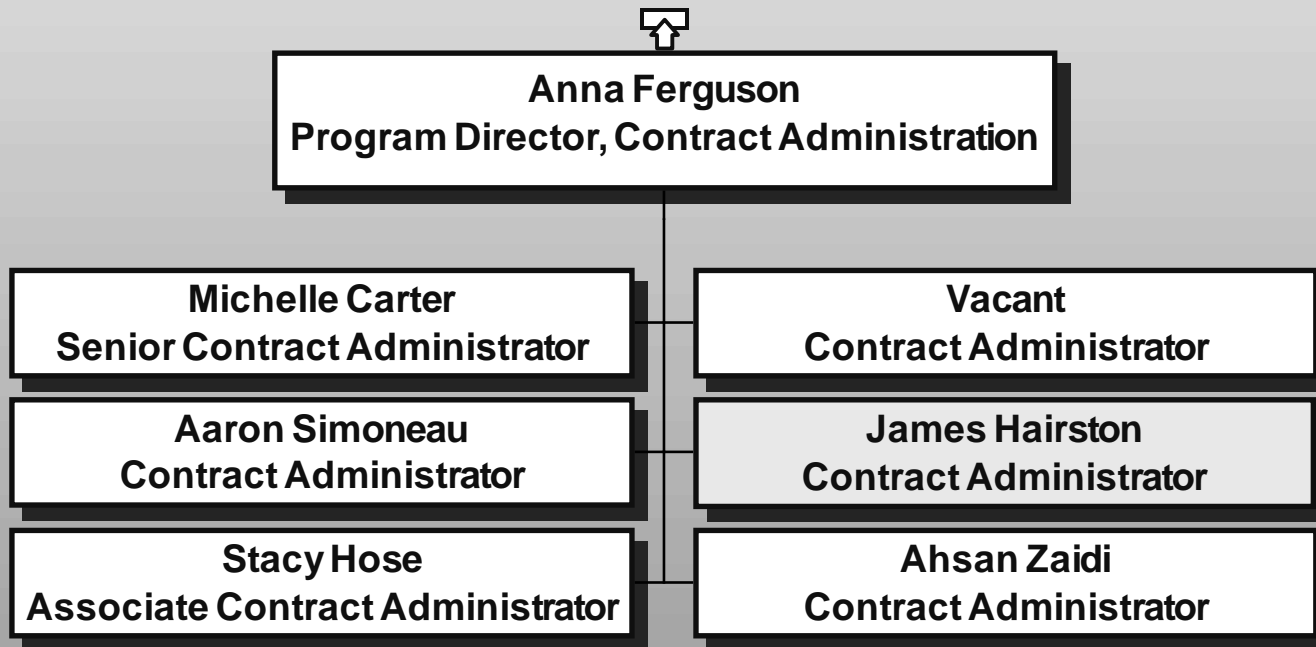




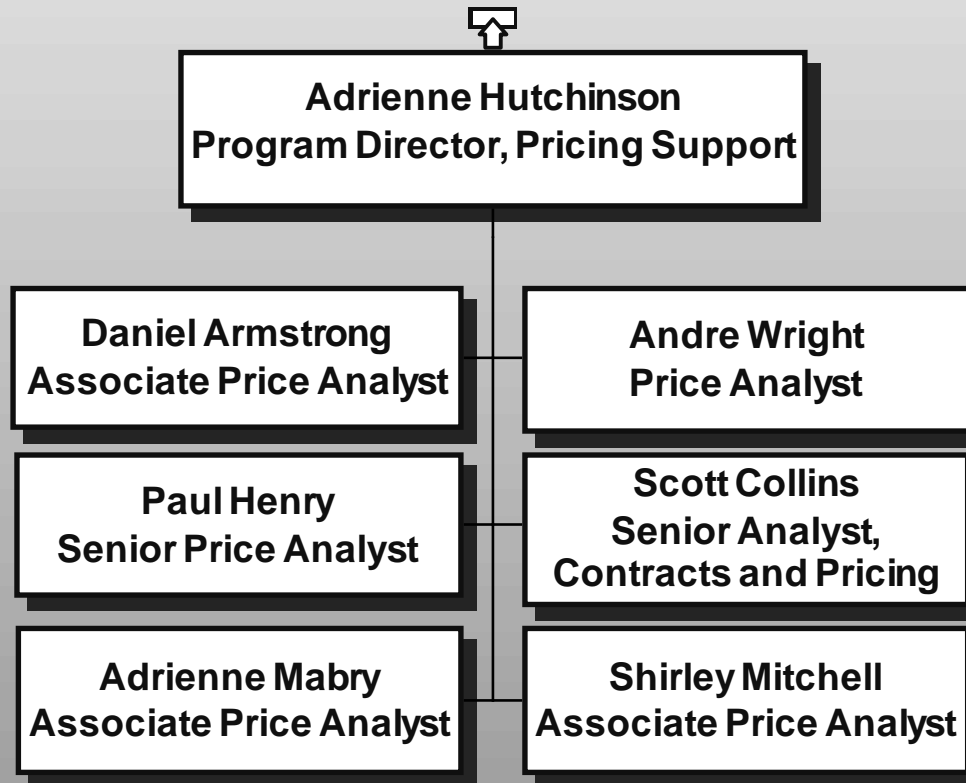
# CONTRACT ADMINISTRATION AND PRICING SUPPORT



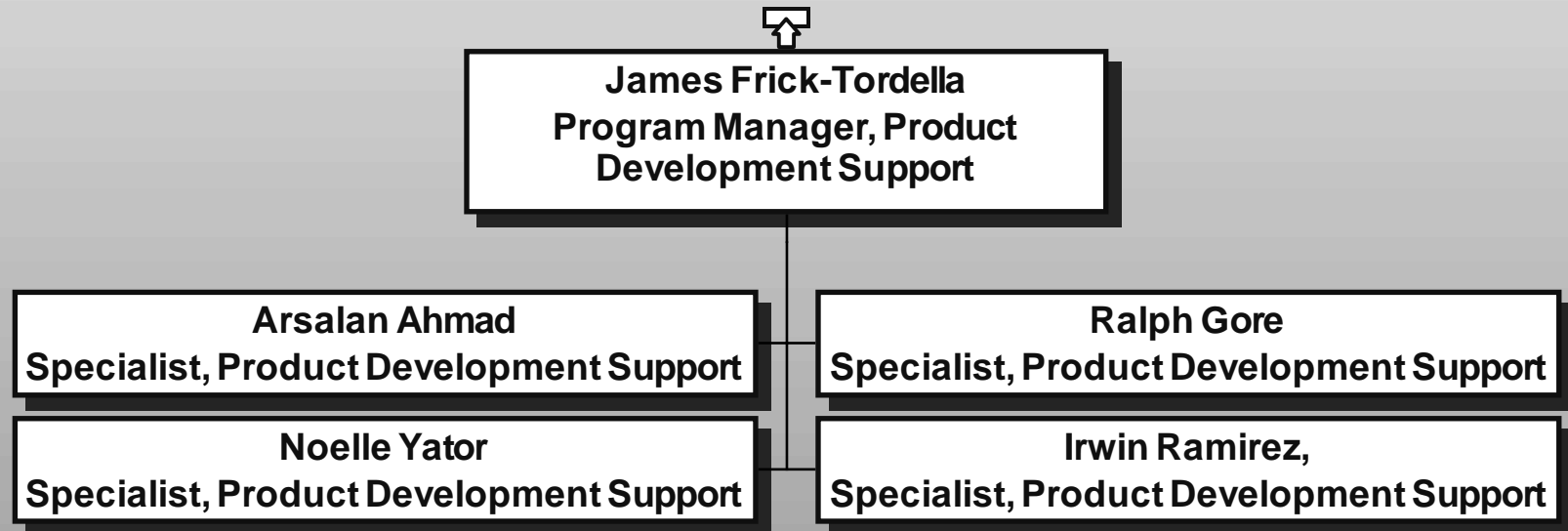
# CONTRACT ADMINISTRATION



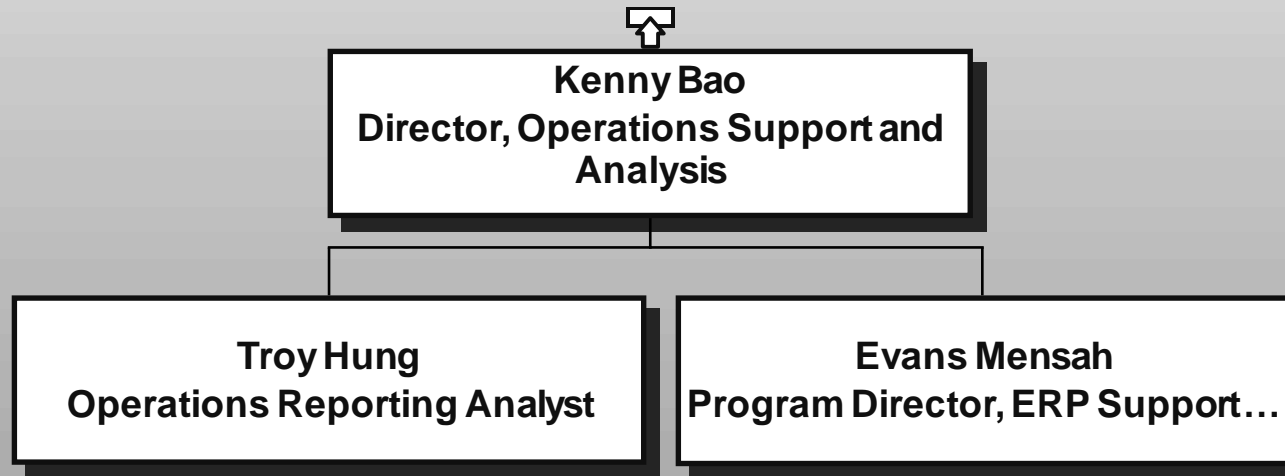
# PRICING SUPPORT



# PRODUCT DEVELOPMENT SUPPORT



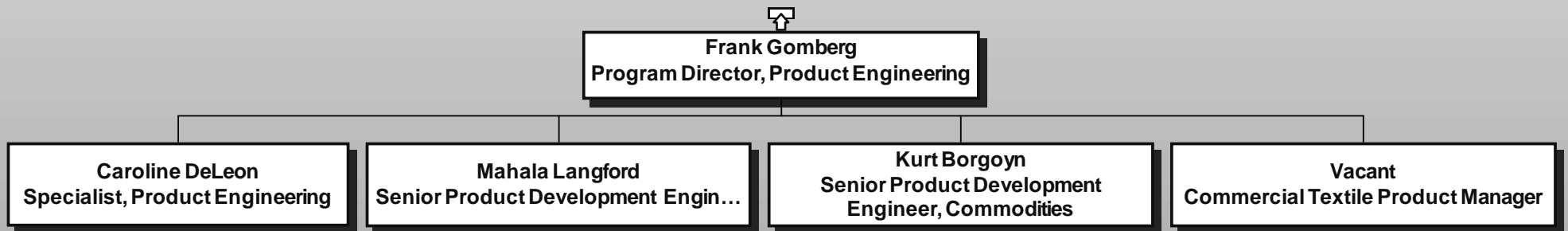
# OPERATIONS PLANNING AND ANALYSIS



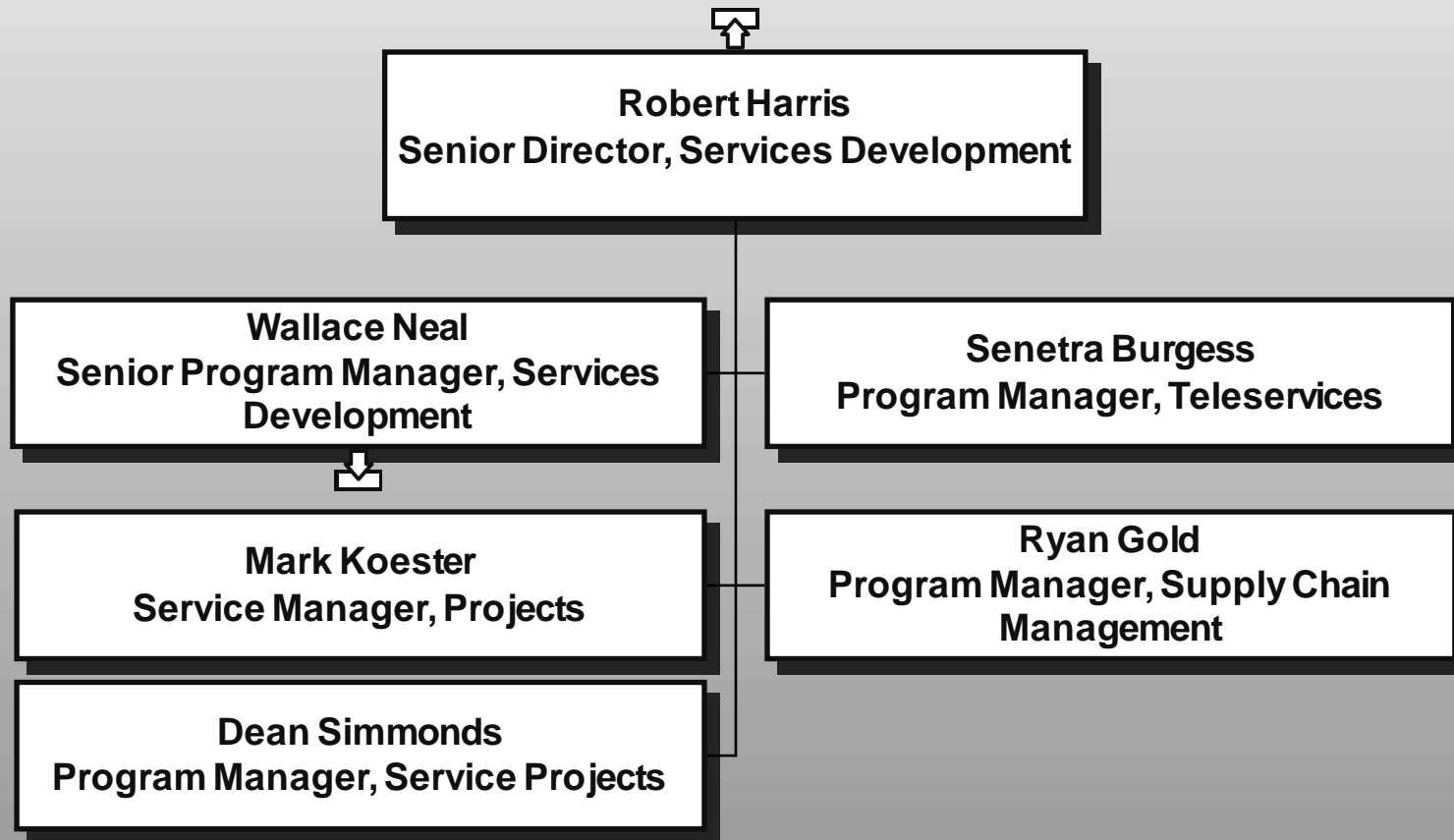
# PRODUCTIVITY AND PRODUCT ENGINEERING



# PRODUCTIVITY AND PRODUCT ENGINEERING

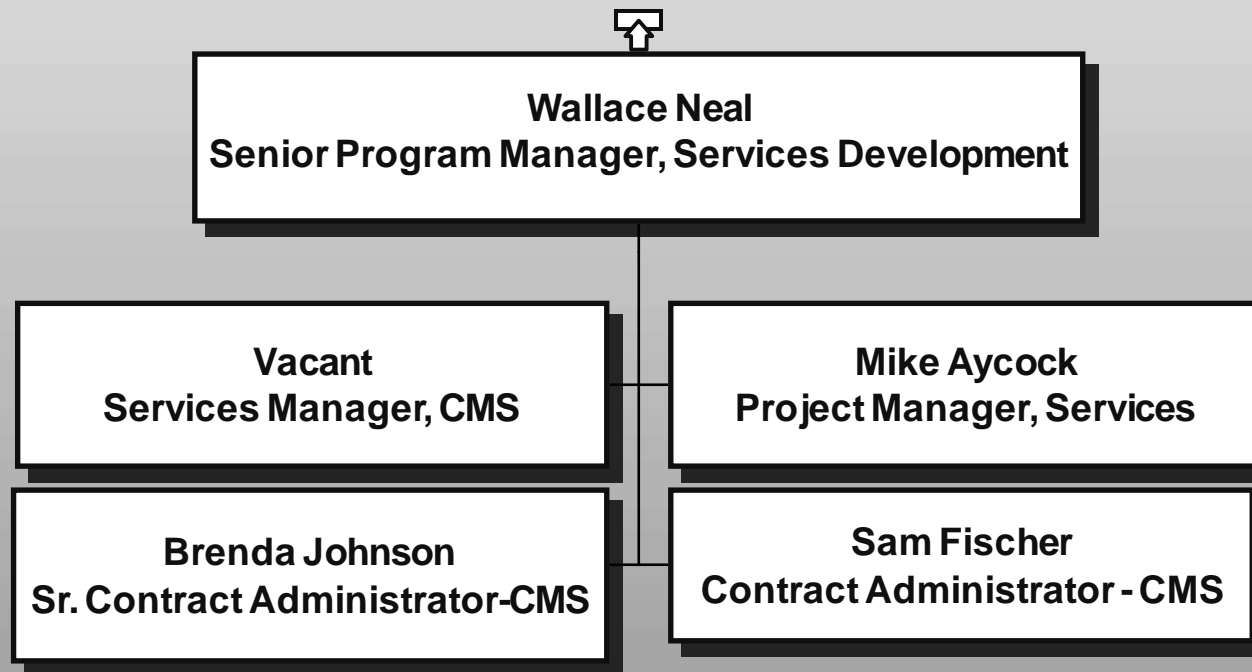


# SERVICES DEVELOPMENT

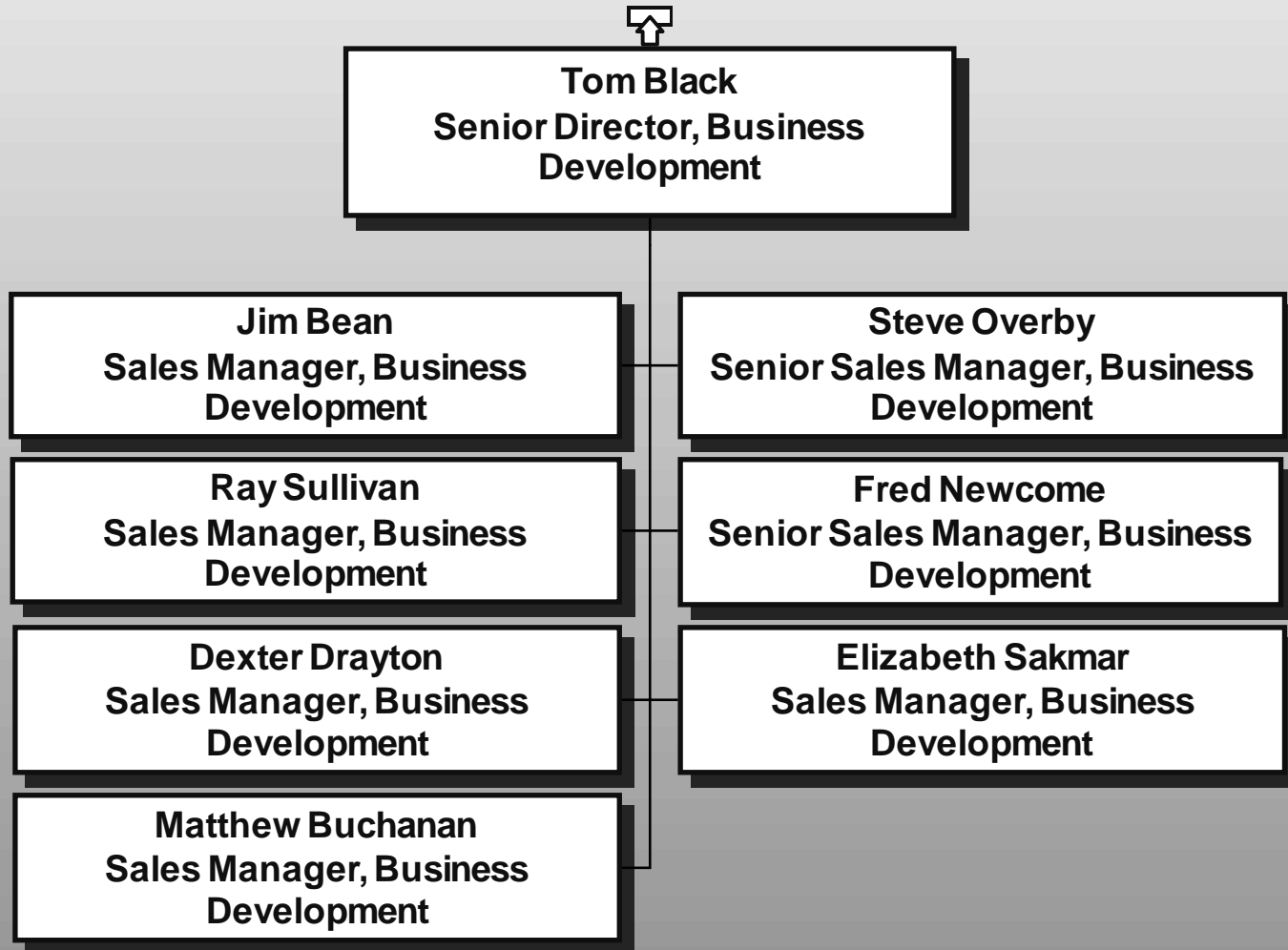




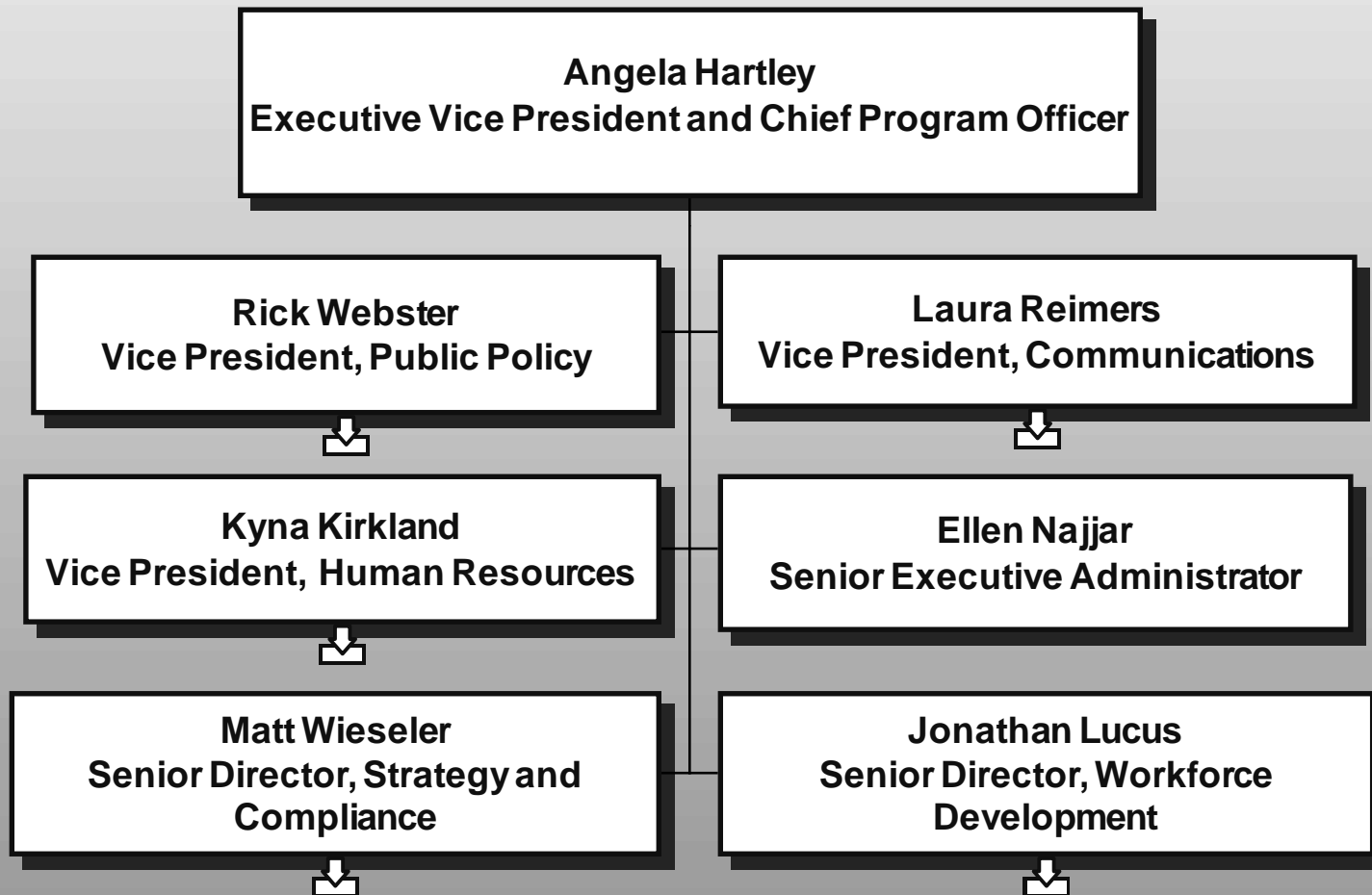
# SERVICES DEVELOPMENT



# BUSINESS DEVELOPMENT

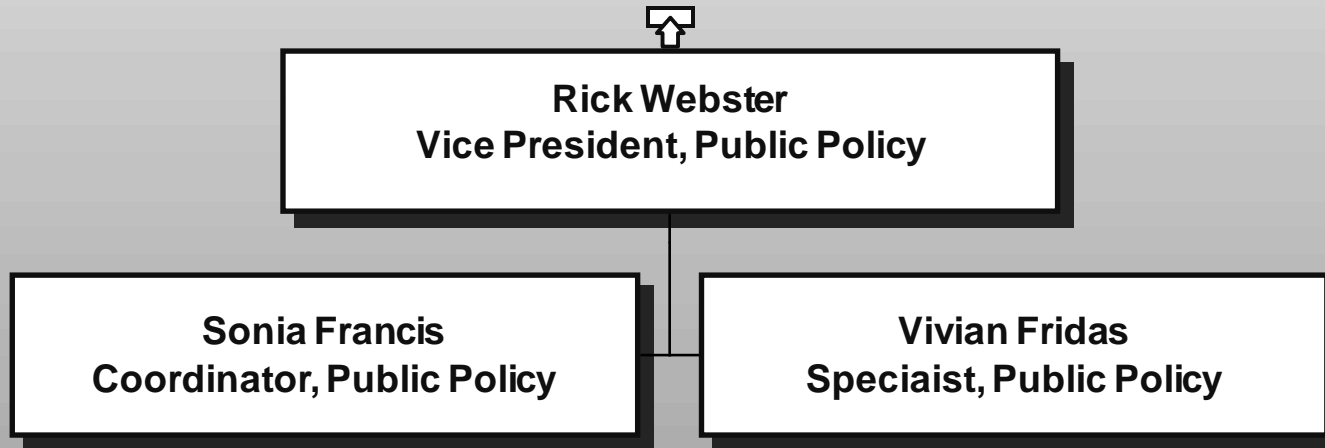


# PROGRAM MANAGEMENT

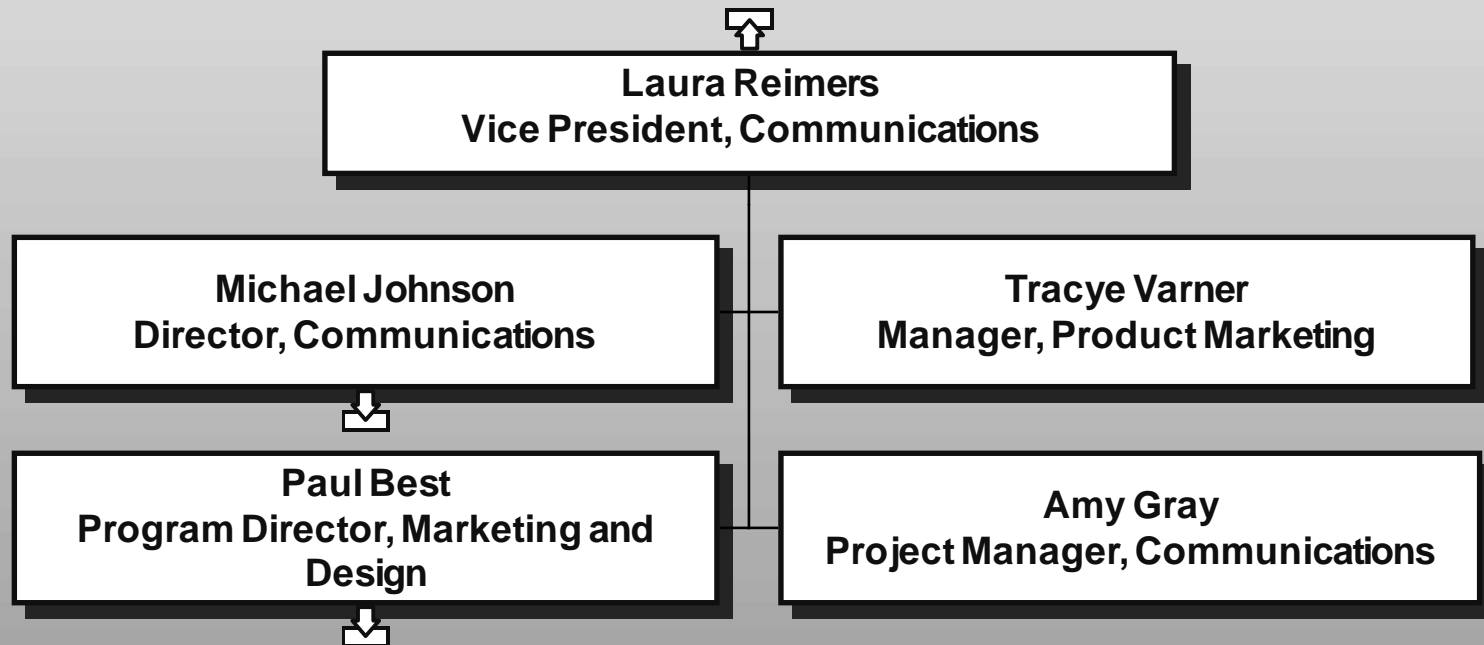


*updated July 7, 2021*

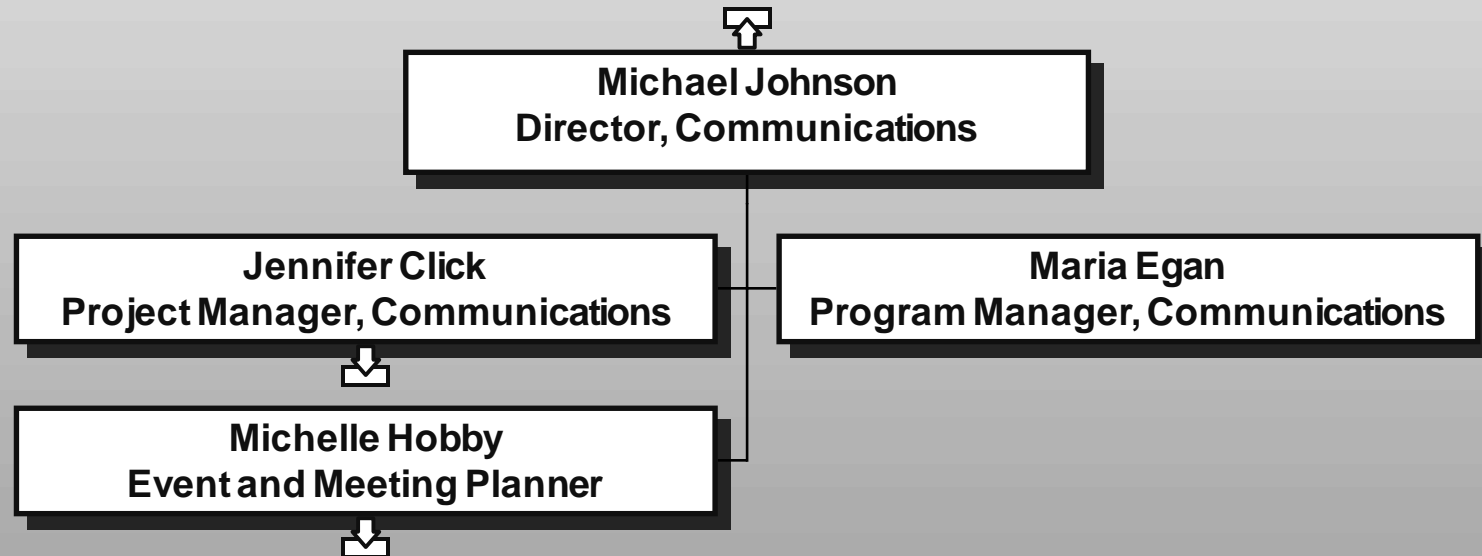
# PROGRAM MANAGEMENT



# COMMUNICATIONS



# COMMUNICATIONS





**Jennifer Click**  
**Project Manager, Communications**

**Joe Hobson**  
**Communications Specialist**



**Michelle Hobby**  
**Event and Meeting Planner**

**Maurice Crittendon**  
**Specialist, Events and Meetings**



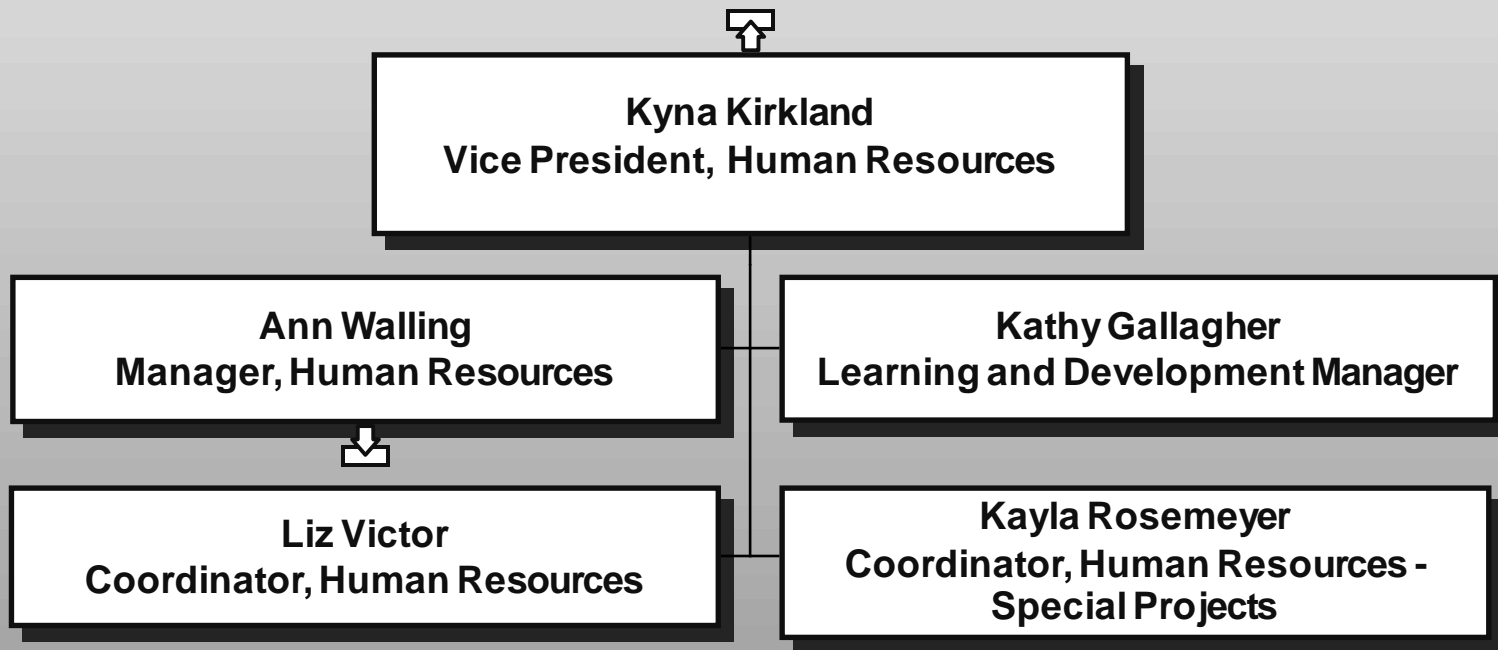


**Paul Best**  
**Program Director, Marketing and Design**

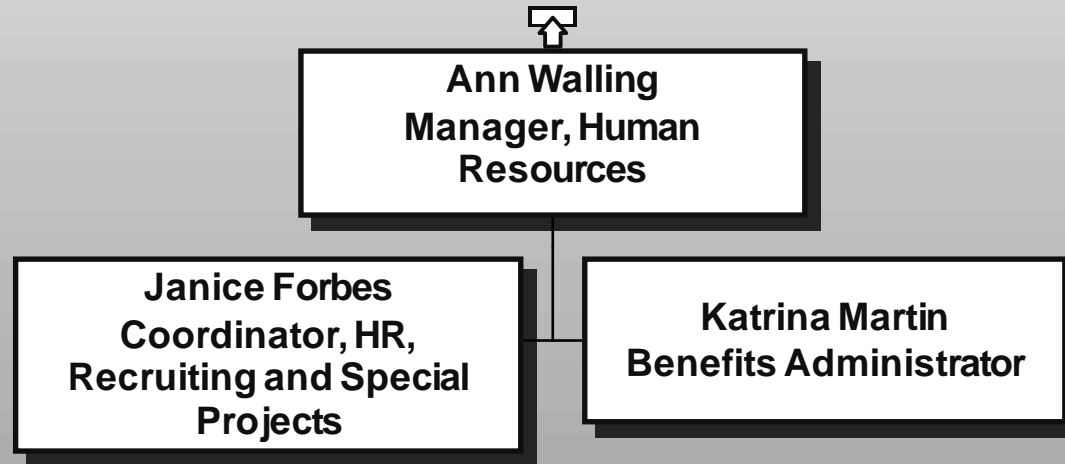
**Catherine Schultz**  
**Branding and Packaging Manager**

**Jermaine Eubanks**  
**Specialist, Communications Design**

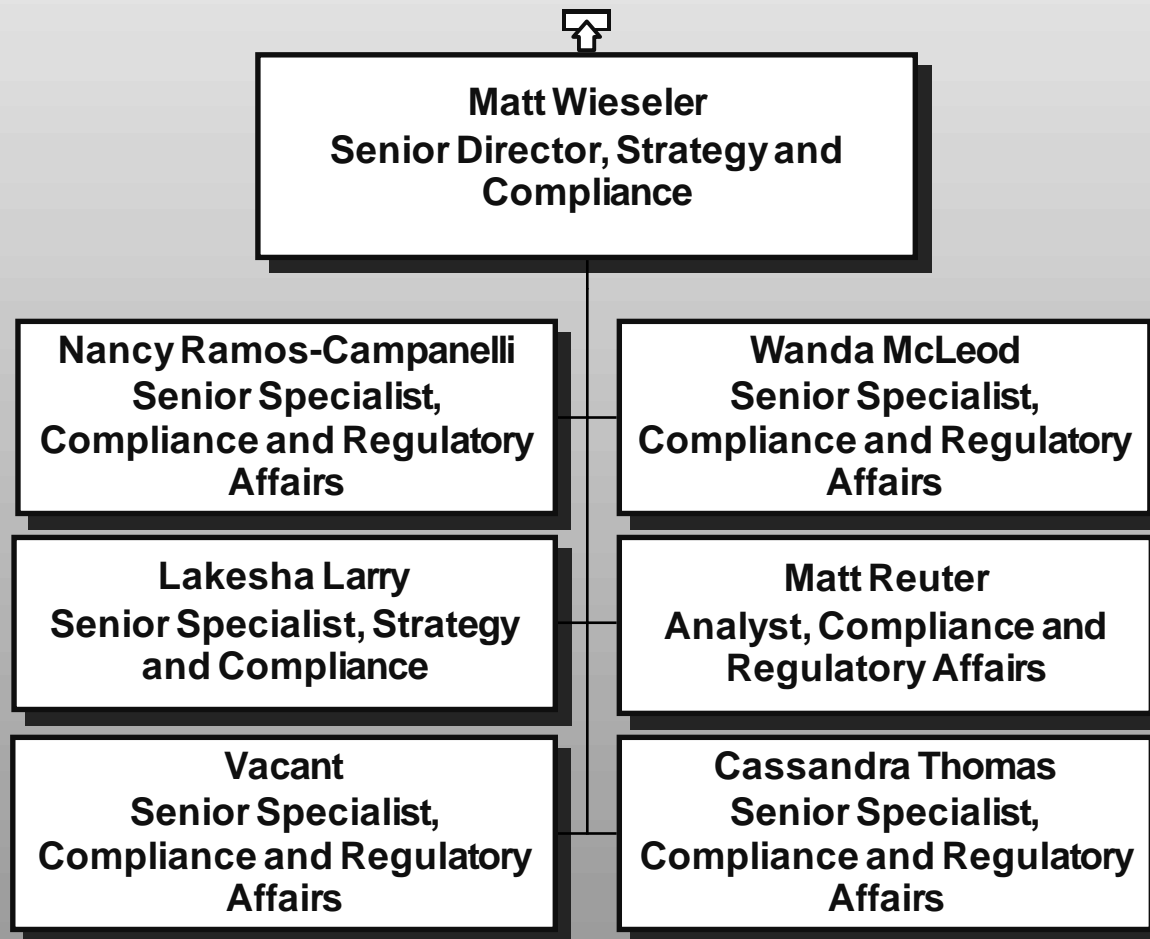
# HUMAN RESOURCES



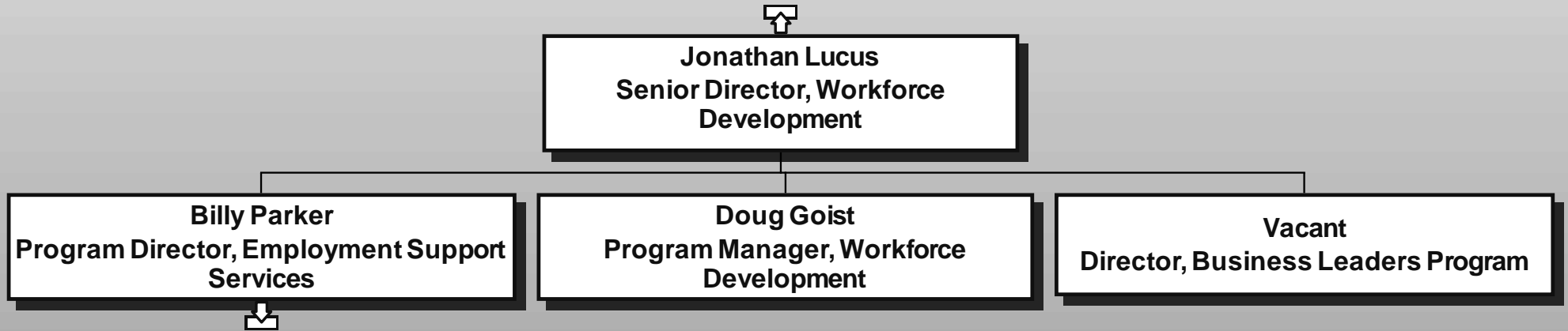
# HUMAN RESOURCES



# STRATEGY AND COMPLIANCE DEPARTMENT



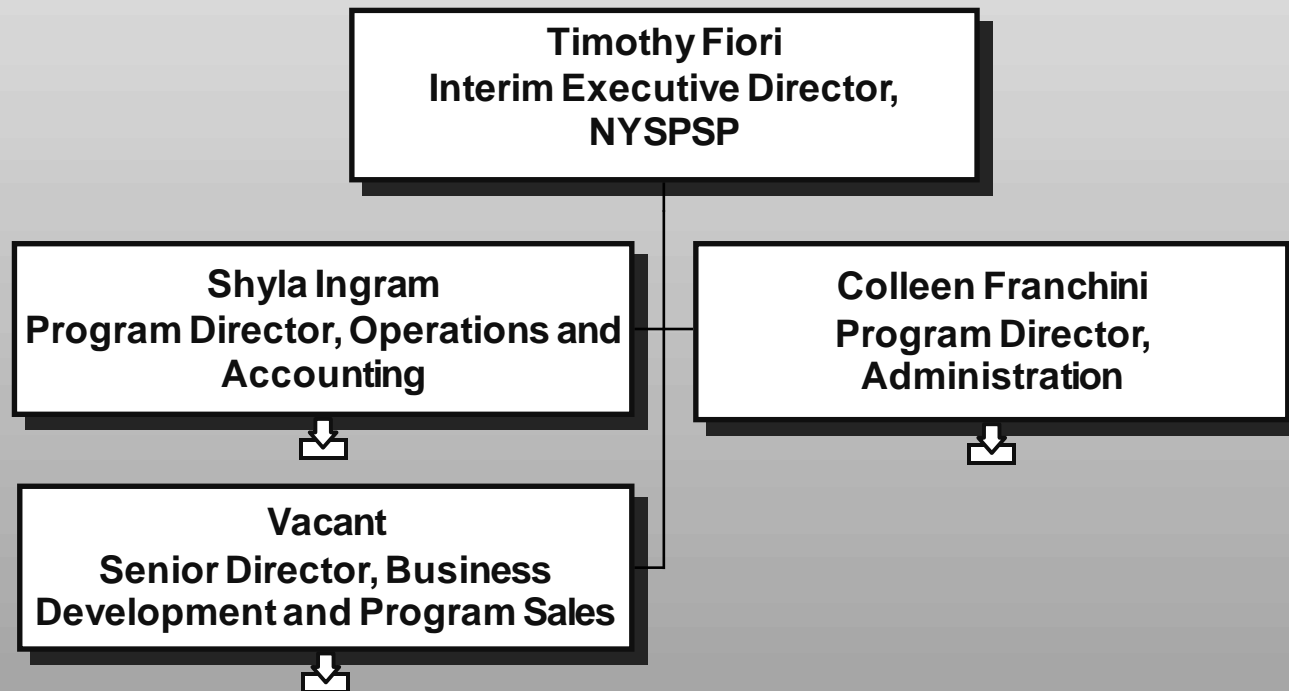
# WORKFORCE DEVELOPMENT



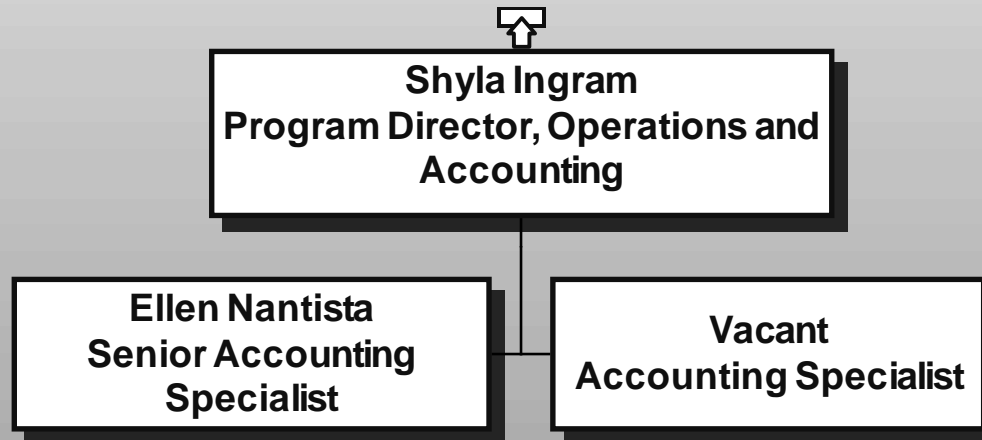
# EMPLOYMENT SUPPORT SERVICES



# NEW YORK STATE PREFERRED SOURCE PROGRAM

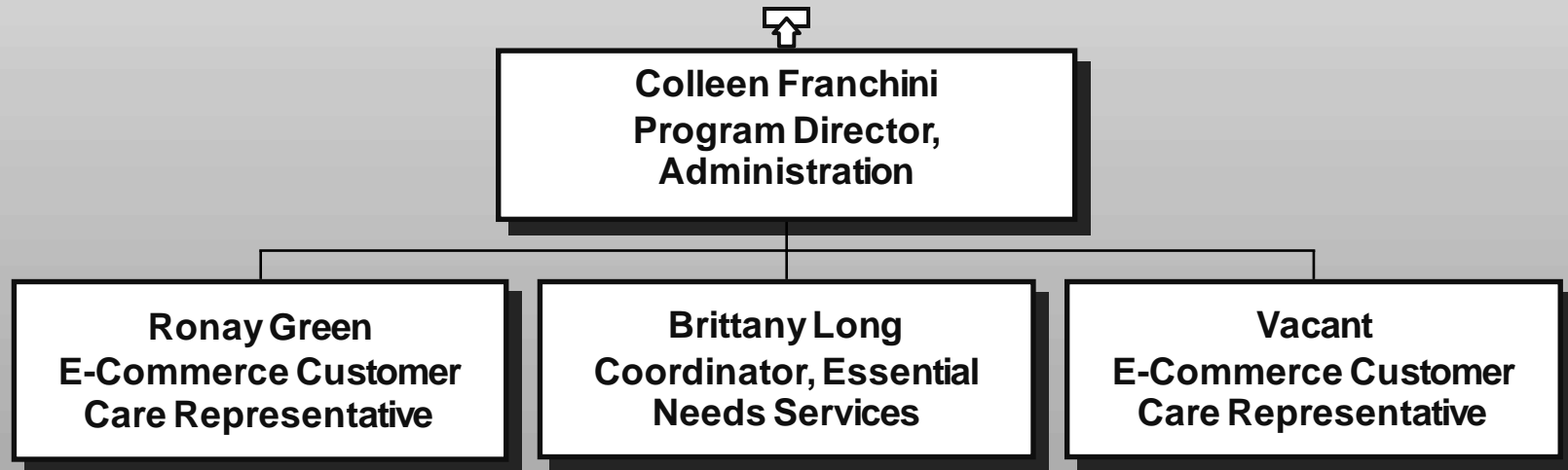


# OPERATIONS, NYSPSP





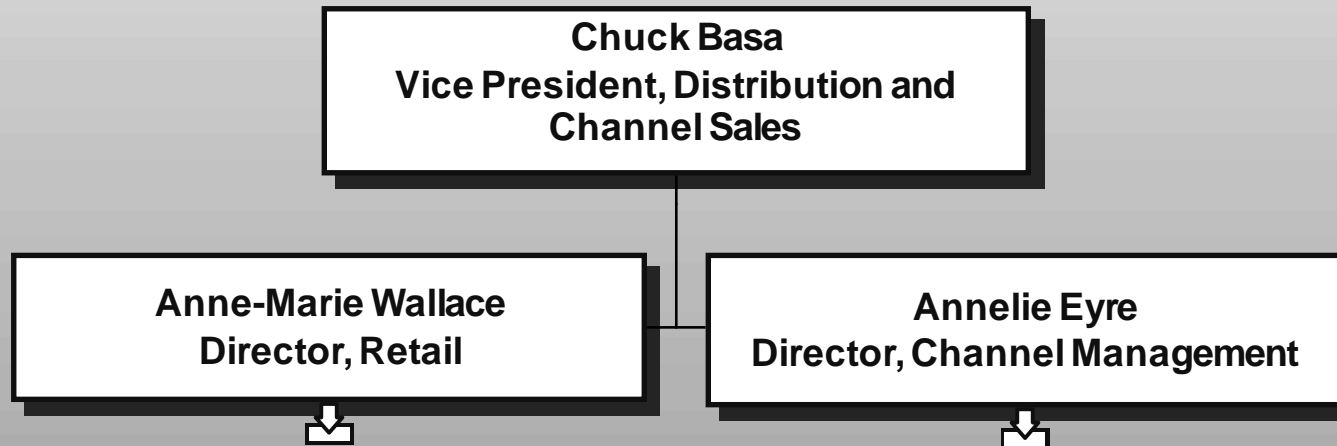
# **CUSTOMER CARE, NYSPSP**



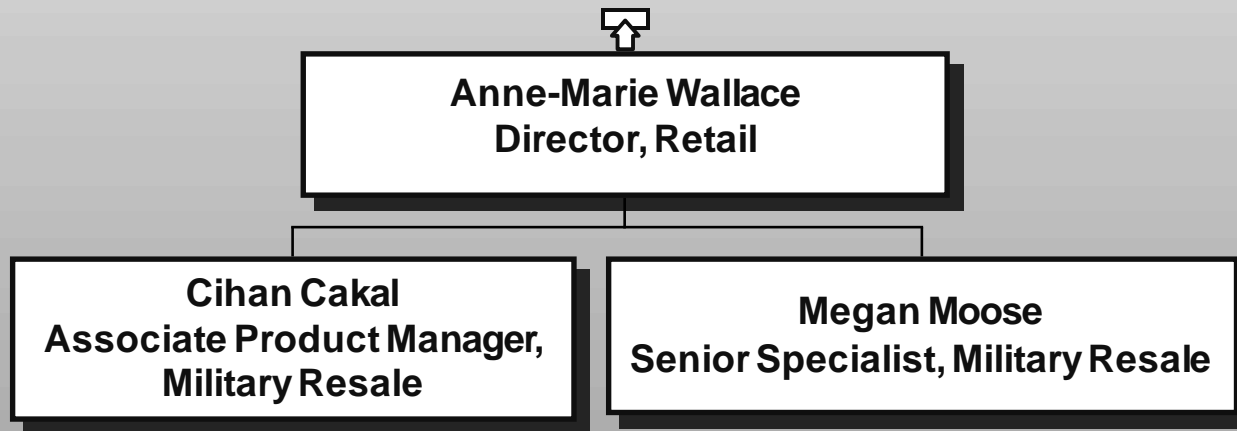
# **BUSINESS DEVELOPMENT, NYSPSP**



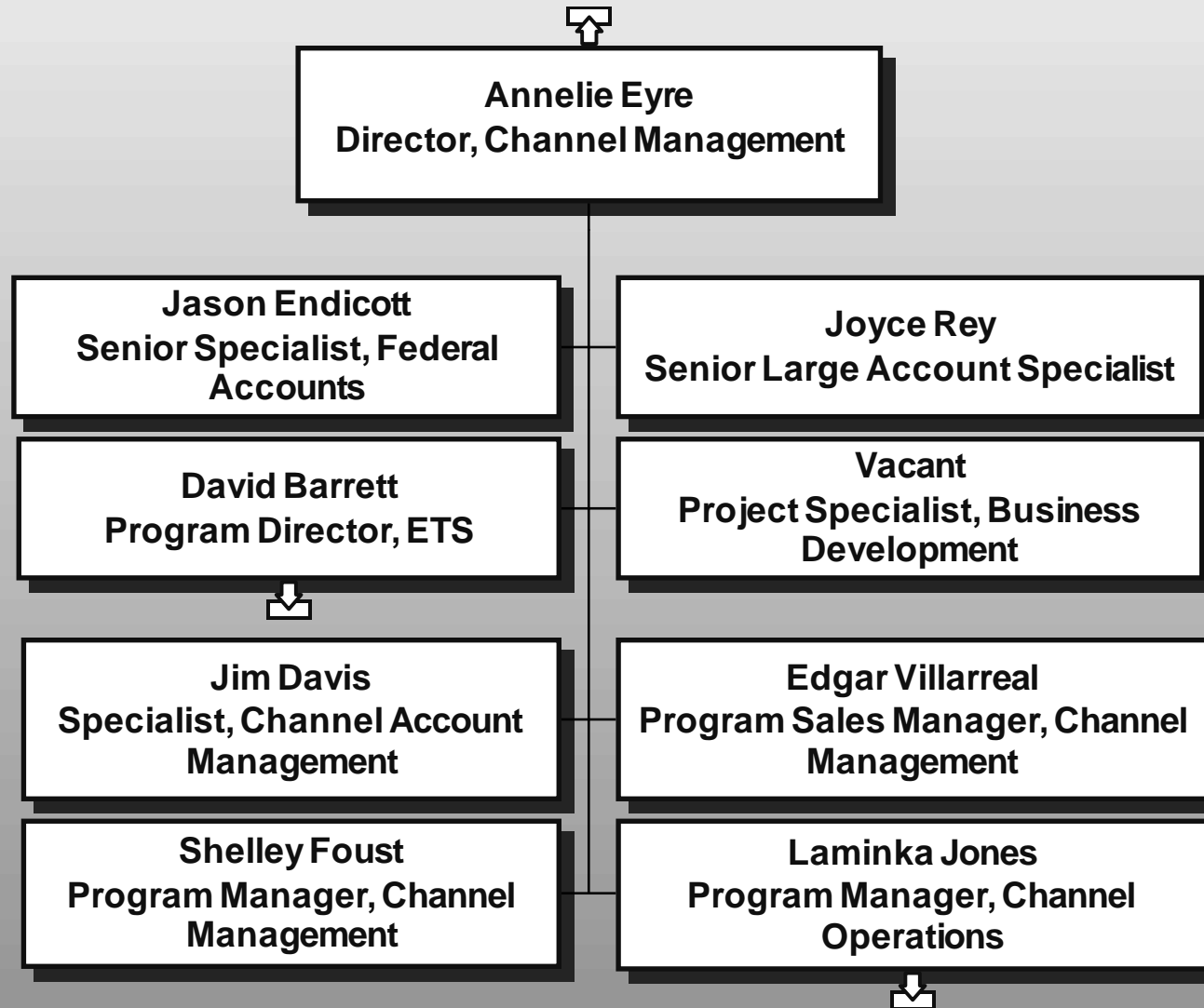
# DISTRIBUTION AND CHANNEL SALES



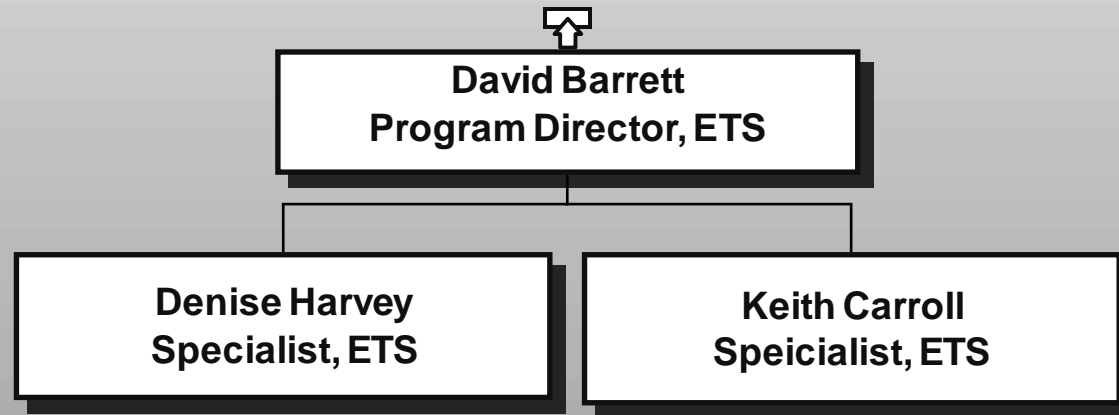
# MILITARY RESALE



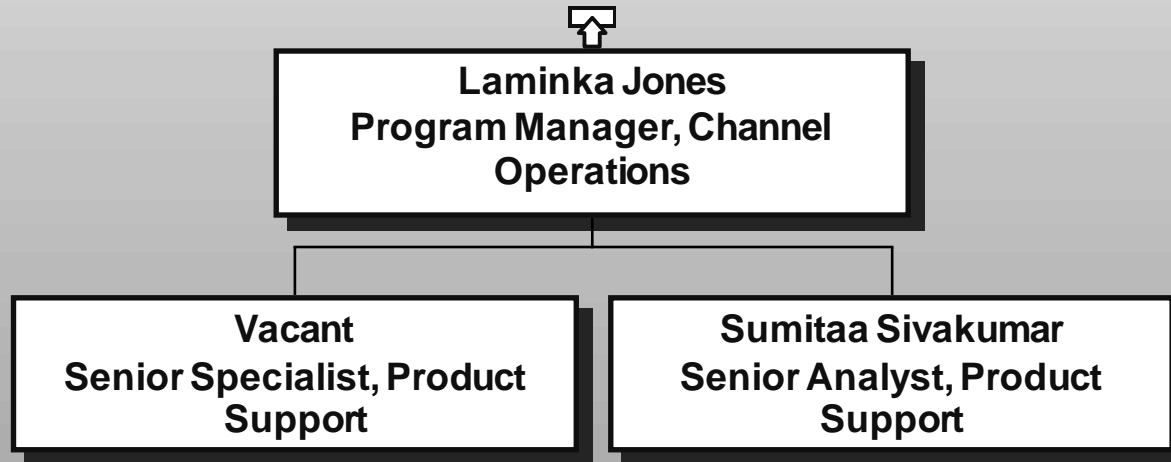
# CHANNEL MANAGEMENT



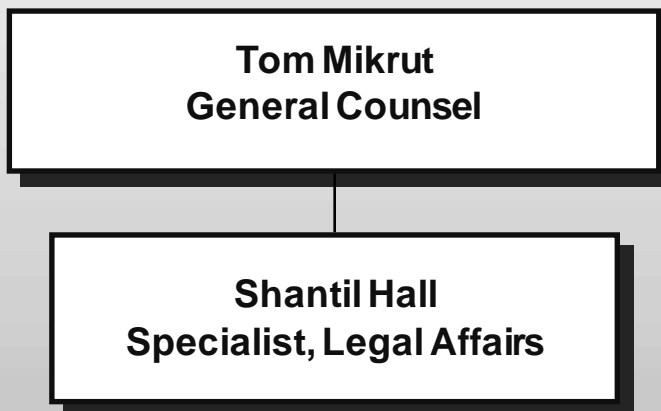
## Essentially the Same (ETS)



# CHANNEL OPERATIONS



## **LEGAL AFFAIRS**



*updated July 7, 2021*