NATIONAL INDUSTRIES FOR THE BLIND

NIB and its nationwide network of associated nonprofit agencies are the nation’s largest employer of people who are blind. By procuring quality products and services through NIB, an AbilityOne® Authorized Enterprise, you provide meaningful employment for people who are blind, including our nation’s veterans.

NIB FAST FACTS
• 501(c)(3) nonprofit organization and AbilityOne® Program central nonprofit agency
• 100 associated nonprofit agencies across the country
• 6,000 people who are blind employed
• 150+ Base Supply Center stores on military and federal government facilities
• 7,000+ different products, including 3,500+ SKILCRAFT® products
• $800M+ in annual revenue
• 600 veterans employed

ABILITYONE PROGRAM
• Federal mandatory-source purchasing program authorized by the Javits-Wagner-O’Day Act
• Offers thousands of quality products and services at fair market prices
• Streamlines acquisition and procurement.
• Approximately 45,000 people who are blind or have significant disabilities work as part of the AbilityOne Program

SOLUTIONS

<table>
<thead>
<tr>
<th>Product Lines</th>
<th>Services</th>
<th>Manufacturing Capabilities</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Office Supplies</td>
<td>• Call Center Operations</td>
<td>• Knitting, Packaging, Assembly</td>
</tr>
<tr>
<td>• Janitorial and Sanitation</td>
<td>• Contract Management</td>
<td>• Sewing, Design, Custom Fabrication</td>
</tr>
<tr>
<td>• Maintenance, Repair and Operating Supplies</td>
<td>• Supply Chain Management</td>
<td>• Precision Machining</td>
</tr>
<tr>
<td>• Textiles</td>
<td>• Section 508 Assurance</td>
<td>• Plastics and Injection Molding</td>
</tr>
<tr>
<td>• Niche (tactical, medical/surgical and custom solutions)</td>
<td>• Administrative Support</td>
<td>• Chemical Blending and Filling</td>
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<td>• Information Assurance</td>
<td>• Dried Food Blending and Filling</td>
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<td>• Laser Cutting</td>
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NIB NAICS CODES
Manufacturing: 314120 315210 316998 321920 322121 322211 322220 324191 325520 325611 325612 325992 326111 326112 326199 326220 332215 332216 333318 334112 335210 339112 339113 339994
Merchant Wholesalers: 423420 423710 424120
Miscellaneous Store Retailers: 453210
Warehousing and Storage: 493110 493190
Publishing Industries: 511199
Data Processing and Other Information Services: 518210
Professional, Scientific, Technical Services: 541110 541199 541512 541519 541611 541614
Administrative and Support Services: 561110 561210 561410 561421 561422 561439 561499 561990

DUNS: 001672120  CAGE Code: 5M888
NIB offers end-to-end supply chain management capabilities and customized solutions leveraging its nationwide infrastructure, state-of-the-art facilities and highly skilled workforce. NIB is an industry leader that helps organizations fulfill their missions while creating U.S.-based jobs for people who are blind.

### Supply Chain Management Capabilities
- Storage, Distribution and Fulfillment
- Assembly and Kitting
- Container Reclamation
- Logistics Management
- Cross-dock Operations
- Customized Solutions

### Supply Chain Management Differentiators
- 80+ years of experience
- Nationwide infrastructure
- ISO 9000-certified, state-of-the-art facilities
- 3M+ sq.ft. of total warehousing space
- 99%+ order fulfillment accuracy (CPARS data)
- Competitive pricing
- Lean Six Sigma and ISO-9001 compliant

### Supply Chain NAICS Codes
- 493110
- 493190
- 541614
- 561210
- 561990
- UID and RFID Tagging
- Information Assurance Staffing

### Clients and Past Performance

#### U.S. Army Organizational Clothing and Individual Equipment
- Warehousing, storage, inventory management and distribution
  - 408,000 annual average quantity
  - 349,000 square feet of warehousing and operations space

#### Defense Logistics Agency – Aviation
- Receipt, storage, packing, marking, barcoding, RFID tracking, material handling, repackaging and distribution
  - 17,000 individual SKUs managed
  - 115,000 material request orders processed annually
  - 1,000 orders processed per day
  - 157,000 square footage warehousing and operations space
  - $1.2M+ in transportation charges annually

#### Federal Prison Industries Pre-Cut Fabric Kits
- Sourcing, Cutting, Kitting and Fulfillment Service
  - 700,000+ units ordered annually from eight garment types

#### Defense Logistics Agency – Distribution
- Fiber, wood, and special packaging reclamation at Tinker Air Force Base
  - 40+ buildings serviced
  - 15,000+ wood and 244,000+ cardboard containers reclaimed since 2011
  - $2M in cost savings in 2015 alone
  - $16M in cost savings since 2013

#### General Services Administration Federal Strategic Sourcing Initiative (FSSI)
- Warehousing, fulfillment, global distribution services
  - 1 of 6 prime contractors performing
  - Services 400+ national dealers
  - Process and ship 1,000+ orders per day
  - 250,000+ square feet of warehouse space